BBA-402

Marketing Management

The Marketing Concept

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Product Mix

A product mix also called product assortment is the set of all products and items a particular sellers offers for sale. A product mix consists of various product lines.

A company's product mix has a certain width, length, depth and consistency.

Width- The width of a product mix refers to how many different product lines the company carries.

Length- The length of a product mix refers to *the number of items in the mix*.

Depth- A width a product mix refers to how many variants are offered of each product in the line.

Consistency- The consistency of the product mix refers to how closely related the various product lines are in end use, production requirements, distribution channels, or some other way.



