

DETAILED SYLLABUS

B.B.A.LL.B.

Semester -I

Paper- 1; BBL 101**Microeconomics**

Objective: The objective of this subject is to give understanding of the basic concepts and issues in business economics and their application in business decisions.

Unit I

Introduction to Business Economics and Fundamental concepts: Nature, Scope, Definitions of Business Economics, Difference between Business Economics and Economics, Contribution and Application of Business Economics to Business. Micro vs. Macro Economics; Opportunity Costs, Time Value of Money, Marginalism, Incrementalism, Market Forces and Equilibrium, Risk, Return and Profits

Unit II

Consumer Behavior and Demand Analysis: Cardinal Utility Approach: Diminishing Marginal Utility, Law of Equi-Marginal Utility. Ordinal Utility Approach: Indifference Curves, Marginal Rate of Substitution, Budget Line and Consumer Equilibrium. Theory of Demand, Law of Demand, Movement along vs. Shift in Demand Curve, Concept of Measurement of Elasticity of Demand, Factors Affecting Elasticity of Demand, Income Elasticity of Demand, Cross Elasticity of Demand, Advertising Elasticity of Demand; Demand Forecasting: Need, Objectives and Methods (Brief)

Unit III

Theory of Production: Meaning and Concept of Production, Factors of Production and Production function, Fixed and Variable Factors, Law of Variable Proportion (Short Run Production Analysis), Law of Returns to a Scale (Long Run Production Analysis) through the use of ISO QUANTS.

Unit IV

Cost Analysis & Price Output Decisions: Concept of Cost, Cost Function, Short Run Cost, Long Run Cost, Economies and Diseconomies of Scale, Explicit Cost and Implicit Cost, Private and Social Cost. Pricing Under Perfect Competition, Pricing Under Monopoly, Control of Monopoly, Price Discrimination, Pricing Under Monopolistic Competition, Pricing Under Oligopoly

Text Books

1. Samuelson, P & Nordhaus, W. (2009) Economics, 18th Edition, McGraw Hill Education.
2. Dwivedi, D.N.(2008) Managerial Economics, 7th edition, Vikas Publishing House.

Reference Books

1. Kreps, D.(2009). Microeconomics for Managers, 1st edition, Viva Books Pvt. Ltd.
 2. Peterson, L. and Jain (2006) Managerial Economics, 4th edition, Pearson Education.
- Colander, D, C (2008) Economics, McGraw Hill Education

Paper-2; BBL 102

Business Communication

Objective: To develop the skills of the professional undergraduate students for proper self-expression, social communication, spoken English, correct pronunciation, voice modulation and business etiquettes.

Unit-I

Fundamental of Grammar and their Usage: How to Improve Command Over Spoken and Written English with Stress on Noun, Verb, Tense and Adjective. Sentence Errors, Punctuation, Vocabulary Building to Encourage the Individual to Communicate Effectively, Common Errors in Business Writing

Unit-II

Introduction to Business Communication: Basic Forms of Communication, Process of Communication, Principles of Effective Business Communication, 7Cs; Media of Communication: Types of Communication: Barriers of Communication (Practical exercise in communication)

Unit-III

Business letter writing: Need, Functions and Kinds, Layout of Letter Writing, Types of Letter Writing: Persuasive Letters, Request Letters, Sales Letters, Complaints and Adjustments; Departmental Communication: Meaning, Need and Types: Interview Letters, Promotion. Letters, Resignation Letters, News Letters, Circulars, Agenda, Notice, Office Memorandums, Office Orders, Press Release

Unit-IV

Business Etiquettes and Public Speaking: Business Manners. Body Language Gestures, Email and Net Etiquettes, Etiquette of the Written Word, Etiquettes on the Telephone, Handling Business Meetings; Introducing Characteristic, Model Speeches, Role Play on Selected Topics with Case Analysis and Real Life Experiences.

Text Books:

1. Boove, C.L., Thill, J.V., and Chaturvedi, M., (2009) Business Communication Today, Pearson Education.
1. Murphy and Hildebrandt, (2008) Effective Business Communication, McGraw Hill Education.

Reference Books:

1. Lesikar, (2009), Business Communication: Making Connections in a Digital World, McGraw Hill Education.
2. McGraw, S. J., (2008) Basic Managerial Skills for All, 8th edition, Prentice Hall of India.
3. Wren & Martin, (2008), English Grammar and Composition, Sultan Chand& Sons.

Paper-3; BBL 103**English-1**

Objective: The Objective of this course is to develop a student capability to write and speak in English correctly.

Unit – I: Grammar and Usage

- a. Tense and Composition
- b. Basic Transformations
 - i Active/Passive
 - ii Negatives
 - iii Questions
- c. Simple, Complex and Compound Sentences
- d. Reported Speech
- e. Some Common errors

Unit – II: Comprehension and Composition

- a. Reading Comprehension
- b. Comprehension of Legal Texts
- c. Paragraph and Precise writing
- d. Formal Correspondence
- e. Note Taking
- f. Drafting of Reports and Projects
- g. Abstracts

Unit – III: Legal Maxims, Legal Terms

Audi Alterm Partem; Delegatus Nonn Potest Delegare; Res Ipsa Lioquitur;
Actus Non Facet Reum Nisi mens Sit Rea; Ignoratia facit Excusat Ignorantisa Juris
Non Execusat; Actio Personal is Moritur Cum Persona

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Amicus Curie, Extradition, Forfeiture, Habeas corpus, Hereditaments, Impeachment, Inalienable, infanticide, Judgment debtor, Jurisprudence, Laches, Legacy, Letters of Administration, License, Moratorium, Notary Public, Null and Void, Privilege of Witness, Prosecution, Punishment, Preponderance of Probabilities, Void and Voidable

Unit – IV: a. Common Hindi and Urdu words used in Courts

b. Translation from Hindi to English and Vice Versa

Text Books:

1. Legal Language and Legal Writing – P.K. Mishra
2. English Grammar – Wren and Martin

References:

1. Legal Language, Writing and General English – J.S. Singh

**Paper-4 BBL 104:
Financial Accounting**

Objective: The primary objective of the course is to familiarize the students with the basic accounting principles and techniques of preparing and presenting the accounts for user of accounting information.

Unit I

Meaning and Scope of Accounting: Objectives and nature of Accounting, Definition and Functions of Accounting, Book Keeping and Accounting, Interrelationship of Accounting with other Disciplines, Branches of Accounting, Limitation of Accounting, Accounting Equation.

Accounting Principles and Standards: Accounting Principles, Accounting Concepts and Conventions, Accounting cycle system of accounting Introduction to Accounting Standards Issued by ICAI; Journalizing Transactions: Journal, Rules of Debit and Credit, Sub Division of Journal: Cash Journal, Petty Cash Book, Purchase Journal, Purchase Return, Sales Journal, Sales Return Journal, Voucher System.

Unit II

Ledger Posting and Trial Balance: Ledger, Posting, Rules Regarding Posting, Trial Balance. Capital and Revenue: Classification of Income, Classification of Expenditure, Classification of Receipts, Difference between Capital Expenditure & Capitalized, Expenditure, Revenue Recognition.

Unit III

Inventory Valuation: Meaning of Inventory, Objectives of Inventory Valuation, Inventory Systems, Methods of Valuation of Inventories, Accounting Standard 2 (Revised). Depreciation Provisions and Reserves: Concept of Depreciation, Causes of Depreciation, Basic Features of Depreciation, Meaning of Depreciation Accounting, Objectives of Providing Depreciation, Fixation of Depreciation Amount, Method of Recording Depreciation, Methods of Providing Depreciation, Depreciation Policy, AS-6 (Revised) Provisions and Reserves, Change of method of Depreciation (by both current and retrospective effect).

Unit IV

Shares and Share Capital: Introduction to Joint Stock Company, Shares, Share Capital, Accounting Entries, Under Subscription, Oversubscription, Calls in Advance, Calls in Arrears, Issue of Share at Premium, Issue of Share at Discount, Forfeiture of Shares, Surrender of Shares, and Issue of two classes of Shares, Right Shares, and Re-issue of Shares. Debentures: Classification of Debentures, Issue of Debentures, Different Terms of Issue of Debentures, Writing off Loss on Issue of Debentures, Accounting Entries, Redemption of Debentures. Company Final Accounts: Books of Account, Preparation of Final Accounts, Profit & Loss Account, Balance Sheet, Requirements of Schedule VI

Text Books

1. Tulsian, P.C., (2009) Financial Accountancy, 2nd edition, Pearson Education.
2. Maheshwari, S.N. and Maheshwari, S. K., (2009) An Introduction to Accountancy, Eighth Edition, Vikas Publishing House.

Reference Books

1. Bhattacharyya, Asish K., (2010) Essentials of Financial Accounting, Prentice Hall of India.
2. Rajasekaran, (2010), Financial Accounting, 1st edition, Pearson Education.
3. Bhattacharya, S.K. and Dearden, J., (2003) Accounting for Manager – Text and Cases, 3rd Edition, Vikas Publishing House.

Paper-5 BBL 105

Law of Contract

Objective: The objective of this paper is to make students familiar with various principles of contract formation enunciated in the Indian Contract Act, 1872.

UNIT I:

Formation of Contract

Meaning and nature of contract

Offer/Proposal: Definition, Communication, Revocation, General/Specific offer, Invitation to treat

Acceptance: Definition, Communication, Revocation, Provisional acceptance, Tenders/Auctions

Electronic contracts.

Government Contract

Standard form of contract

UNIT II: Consideration and Capacity, Validity,

Consideration: Definition, Essentials, Privity of Contract, Exception Section 2(d) 25

Capacity to enter into a contract; Minor's Position, Nature/effect of minor's agreements

Free Consent

Coercion, Undue influence, , Fraud, Misrepresentation, Mistake

Unlawful consideration and object

Effect of void, voidable, valid, illegal, unlawful and uncertain agreement/contracts

UNIT III: Discharge of Contracts, Impossibility of performance

Discharge of Contracts

Performance

Time and Place of performance

Agreement

Impossibility of performance and frustration

Breach: Anticipatory & Present

UNIT IV: Remedies and Quasi Contracts

Remedies: Damages, Kinds, Remoteness etc., Injunction, Specific Performance, Quantum Meruit. Quasi Contract (Section 68-72)

Books

- Beatesen (ed.)-Anson's Law of Contract: (27th Ed. 1998)
- Anson-Law of Contract (1998), Universal, Delhi
- Pollock and Mulla-Indian Contract Act
- Avtar Singh-Law of Contract, Eastern Book Co.(Lucknow)
- S.K.Kapoor- Samvidha Vidhi (Hindi)

PAPER-6 BBL 106

LAW OF TORTS (Consumer Protection Act, 1986& Motor Vehicle Act, 1988)

OBJECTIVE: The course is to develop understanding of evolution of modern legal system in India.

UNIT I

- Nature and definition of law
- Development of law of torts
- Tort distinguished from contract, crime and breach of trust
- General conditions of liability in torts including mental element

UNIT II

- Strict liability and absolute liability
- Vicarious liability
- Death in relation to torts
- Remedies- damages, injunction, specific restitution and remedies under constitution

UNIT III

- Justification of torts- act of state, statutory authority, act of god, necessity, volenti non fit injuria, private defence and acts causing slight harm
- Classification of torts- trespass, nuisance, defamation, liability for mis-statements, negligence.

UNIT IV

- **Consumer Protection Act, 1986-** Consumer protection council, consumer dispute redressal agencies,
- **Motor Vehicle Act, 1988-** insurance of motor vehicle against third party risk, claim tribunals, offences, penalties and procedure.

Suggested Readings:

- R.K Bangia; Law of Torts
- Ratan Lal; Law of Torts

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- Winfield ; Law of Torts
- B.K. Aggarwal; Consumer Protection Act, 1986
- Salmond and Henston; Law of Torts
- Rattan Lal and Dhiraj Lal ; Law of Torts
- Avtar Singh; Law of Torts
- UpendraBaxi and Thomas Paul (ed). ; Mass Disaster and Multi- national Liability.
- Consumer Protection Act, 1986: Bare Act.
- Motor Vehicles Act, 1988: Bare Act

SEMESTER-2

Paper-7; BBL 201**Business Organization**

Objective: The course aims to provide basic concepts and knowledge with regard to a business enterprise and its various functional areas.

Unit I

Introduction: Concept, Nature and Scope of Business; Concept of Business as a System; Business and Environment Interface; Business Objectives; Profit Maximization vs Social Responsibility of Business; Introduction to Business Ethics and Values.

Unit II

Business Enterprises: Entrepreneurship – Concept & Nature; Locations of Business Enterprise (Weber's Theory); Government Policy on Industrial Location. Forms of Business Organization: Sole Proprietorship, Joint Hindu Family Firm, Partnership firm, Joint Stock Company, Cooperative Organization; Types of Companies, Choice of form of organization; Promotion of a company – Stages in formation; documentation (MOA, AOA).

Unit III

Small Business: Scope and role; Government Policies .Government & Business Interface: Rationale; Forms of Government and Business Interface.

Unit IV

Multinationals: Concept and role of MNCs; Transactional Corporations (TNCs); International Business Risks. Business Combinations: Concept and causes of business combinations; Chambers of Commerce and Industry in India; FICCI, CII, ASSOCHAM, AIMO, etc.

Text Books

1. Robert; Lawrence, (2009) Modern Business Organization, McMillan India.
2. Tulsian, P. C., (2009) Business Organization & Management, 2nd edition, Pearson Education.

Reference Books

1. Basu, C. R., (2010) Business Organization and Management, 1st Edition, McGraw Hill Education.
2. Gupta, C.B., (2010) Modern Business Organization and Management, DhanpatRai & Sons.
3. Agarwal, N. P., Tailor, R. K., (2008) Business Organization and Management, DhanpatRai& Sons.

Paper-8; BBL 202:**Macro Economics**

Objective: The objective of this paper is to develop the concepts on Macroeconomic variables, working of an economy, and how business decisions are affected with the influence of macro variables in business.

Unit I

Concepts of Macro Economics and National Income Determination: Definitions, Importance, Limitations of Macro-Economics, Macro-Economic Variables. Circular Flow of Income in Two, Three, Four Sector Economy, Relation between Leakages and Injections in Circular Flow; National Income: Concepts, Definition, Methods of Measurement, National Income in India, Problems in Measurement of National Income & Precautions in Estimation of National Income.

Unit II

Macro-Economic Framework: Theory of Full Employment and Income: Classical, Modern(Keynesian) Approach, Consumption Function, Relationship between Saving and Consumption; Investment function, Concept of Marginal Efficiency of Capital and Marginal Efficiency of Investment; National Income Determination in Two, Three and Four Sector Models; Multiplier in Two, Three and Four Sector Model.

Unit III

Analysis of Money Supply and Inflation: Functions and Forms of Money, Demand for Money - Classical, Keynesian and Friedmanian Approach, Measures of Money Supply, Quantity Theory of Money, Inflation- Types, Causes, Impact and Remedies

Unit IV

Equilibrium of Product and Money Market: Introduction to IS-LM Model, Equilibrium- Product Market and Money Market, Monetary Policy, Fiscal Policy

Text Books

1. Soga, Erol, (2008) Macro Economics, 1st edition, Pearson Education.
2. Agarwal, ((2010)) Macroeconomics Theory and Policy, 1st edition, Pearson Education.

Reference Books:

1. Dwivedi, D. N., ((2005)) Macro Economics, McGraw Hill Education.
2. Mishra, S. K. and Puri, V. K., ((2003)), Modern Macro-Economic Theory, Himalaya PublishingHouse.
3. Shapiro, E., ((2003)) Macro-Economic Analysis, McGraw Hill Education.
4. Hirschey, Mark, (2009) Fundamentals of Managerial Economics, 9th edition, CengageLearning.

Paper -9; BBL 203

English and Communication Skills

Objective: This course will focus on enhancement of their thoughts, ideas and vision for practical application in their professional life. Combined with communication skills, the paper will help in developing critical and analytical skills among the students.

Unit-I: Legal Essays

- 1) Public Interest litigation,
- 2) New pattern of legal education
- 3) India and Parliamentary Ethics
- 4) Uniform civil code
- 5) Election Reforms
- 6) Judicial Activism
- 7) Parliamentary System in India
- 8) Fundamental Duties
- 9) Globalization and its impact.
- 10) Computer and Law

Unit-II: Language, Communication and Law

- a. Meaning and Communication Approaches
- b. Types, Directions and Challenges
- c. Formal & Informal Communication
- d. Barriers to Communication
- e. Culture and Language Sensitivity
- f. Non-verbal Communication: Importance, Types (Paralanguage, Body Language, Proximity etc.)
- g. Legal Counselling and Interviewing

Unit-III: Legal Communication

- a. Legal Communication
- b. Mooting
- c. Reading and Analysis of Writings by Eminent Jurists (Cases, Petitions and Judgements)

Unit-IV: Literature and Law

- a. Play 'Justice' by John Galsworthy (*Justice* was a 1910 crime play by the British writer [John](#) Galsworthy) and *Arms and the Man* by George Bernard Shaw
- b. Play 'Final Solutions' by Mahesh Dattani

- c. Mahashweta Devi's story 'Draupadi' on Gender Inequality
- d. 'The Trial of Bhagat Singh'
- e. Biography/Autobiography of Martin Luther and Nelson Mandela

Paper-10; BBL-204**Consumer Behavior**

Objective: Objective of this course on Consumer Behavior is to present a comprehensive coverage of the subject with examples from the Indian Scenario. This course also challenges students to understand the complexities of consumer needs and perceptions and translate them into effective Marketing Strategies. The course will be focusing on real life case-studies from Indian environment.

Course Contents

Unit I

Introduction: Defining consumer Behaviour, Reasons for Studying Consumer Behaviour, Understanding Consumer and Market Segments, Environmental Influences on Consumer Behaviour: Culture, Subcultures, Social Class, Reference Group and Family Influences, Personal Influences and Diffusions of Innovations.

Unit II

Individual determinants of Consumer Behaviour, Motivation, Personality and Self Concept, Consumer Perception, Consumer Learning, Consumer Attitude Formation and Change. Consumer Decision Process: Problem Recognition, Search and Evaluation, Purchasing Processes, Post- Purchase Behaviour, Consumer Behaviour Models, Consumerism, Organization Buying Behaviour.

Unit III

Communication, Process of Communication, Marketing Communication, Objectives of Marketing Communication, Integrated Marketing Communication (IMC), Factors contributing to IMC, Participants in IMC, IMC Promotion Mix, IMC Management & Planning Model, Challenges in IMC, Promotion Mix, Sponsorship: POP: Supportive Communication, Role of E-Commerce in Marketing Communication.

Unit IV

Advertising Management, Overview: Meaning, Nature and Scope of Advertising, Advertising and Other Promotional Tools, Role of Advertising in Promotion Mix, Process of Advertising, Customer and Competitor Analysis, STP Strategies for Advertising. Campaign Planning: Message Creation, Copywriting. Role of Creativity in Copywriting Media Planning, Testing of Advertising Effectiveness, Preparation and Choice of Methods of Advertising Budget, Ethical and Social Issues in Advertising, Management of Advertising Agencies, Role of Advertising in Natural Development

Text Books

1. Batra Myers and Aker - Advertising Management (Pearson/ Prentice Hall, 5th Ed.)
2. Loudon D.L. and Bitta Della - Consumer Behaviour (Tata Mc Graw Hill, 4th Ed.)

Reference Books

1. Schiffman Leon G. and Kanuk Leslie Lazar - Consumer Behaviour (Pearson/ Prentice Hall, 9th Ed.)

2. Belch MA and Belch GE - Advertising and Promotion- An Integrated Marketing Communication Perspective (Tata Mc Graw Hill, 6th Ed.)
3. Clow and Baack - Integrated Advertising, Promotion and Marketing Communication. (Pearson Education,
4. Semenik Richard J - Promotion & Integrated Marketing Communications (Thomson, 2004)

PAPER-11 BBL-205

LAW OF CONTRACT II WITH SALES OF GOODS, 1930 AND INDIAN PARTNERSHIP ACT, 1932.

OBJECTIVE: This paper is to impart knowledge about various special contract, law of agency, partnership and sales of goods Act.

UNIT-I: Indemnity and Guarantee (Sec.124-147)

Indemnity & Guarantee-the Concept, Definition, Methods Commencement of liability of the indemnifier Nature of indemnity clauses Distinction between indemnity and Guarantee Right/Duties of Indemnifier, Indemnified and Surety Discharge of Surety's liability. Kinds of Guarantee

UNIT-II: Bailment, Pledge and Agency

Meaning and Distinction

Rights and Duties of Bailor and Bailee, Pawnor/Pawnee, Lien Termination of Bailment

Commercial utility of pledge transactions Definitions of Agent and Principal Essentials of relationship of agency Creation of agency: by agreement, ratification and law Relation of principal/agent, subagent and substituted agent Termination of agency

UNIT III:

Sale of Goods Act, 1930

UNIT IV

Indian Partnership Act, 1932

Text Books

Mercantile Law; Avtar Singh

Suggested Readings:

1. Mulla, D.F : Indian Contract Act.
2. Bangia, R.K. : Indian contract Act-II.
3. Avtar Singh : Law of Contract
4. Pollock and Mulla : Indian contract and Specific Relief Act
5. Anson : Law of Contract
6. R.K. Bangia : The Specific Relief Act ,R.M.M. Dias: Jurisprudence

Paper-12; BBL-206

Jurisprudence

Unit –I: Introduction

Nature and scope of Jurisprudence

Need for study of Jurisprudence

Linkage between Jurisprudence and other sciences

Unit – II: Schools of Jurisprudence

Natural Law with Indian Perspective

Analytical Positivism, Pure Theory, Legal Realism

Historical Jurisprudence

Unit – III: School of Jurisprudence-II

Sociological Jurisprudence with Indian Perspective

Administration of Justice

Civil and Criminal Justice System

Unit – IV: Sources of Law

Custom

Legislation

Precedent

Books

Boderheimer-Jurisprudence-The Philosophy & Method of Law (1996) Unversal, Delhi

R.W.M. Dias-Jurisprudence (1994) Indian Reprint-Adithya Books, Delhi

Fitzgerald-Salmond on Jurisprudence (1999), Tripathi, Bombay

Dhyani SN-Jurisprudence-A Study of Indian Legal Theory (

ESMIESTER

III

Paper-13; BBL-301**Organizational Behavior**

Objective: The course aims to provide an understanding of basic concepts, theories and techniques in the field of human behaviour at the individual, group and organizational levels in the changing global scenario. The course must be taught using case study method.

Course Contents***Unit I***

Introduction: Concept and nature of Organizational behaviour; contributing disciplines to the field of O.B.; O.B. Models; need to understand human behaviour; challenges and opportunities

Unit II

Individual and interpersonal behaviour: biographical characteristics; ability; values; attitudes: formation; theories; organization related attitude; relationship between attitude and behavior; personality: determinants and traits; emotions; learning: theories and reinforcement schedules; perception: process and errors; interpersonal behaviour: Johari Window; Transactional Analysis: ego states; types of transactions; life positions; applications of TA

Unit III

Group behavior and team development: concept of group and group dynamics; types of groups; formal and informal groups; stages of group development; theories of group formation; group norms, group cohesiveness; group think and group shift; group decision making; inter group behaviour; concept of team Vs. group; types of teams; building and managing effective teams

Unit IV

Organization culture and conflict management: organizational culture; concept; functions; socialization; creating and sustaining culture; managing conflict; sources ;types; process and resolution of conflict; managing change; resistance to change; planned change; managing across cultures; empowerment and participation.

Text Books

1. Robbins, S.P. and Sanghi, S., (2009), Organizational Behaviour; 13th edition, Pearson Education.
2. Singh, Kavita, (2010), Organizational Behaviour: Text and Cases, 1st edition, Pearson Education.

Reference Books

1. Luthans, Fred, (2008), Organizational Behavior, 11th Edition, McGraw Hill Education.
2. Mirza, S., (2003), Organizational Behavior, 1st Edition, McGraw Hill Education.

3. McShane, Steven, Von, Glinow and Sharma, Radha, (2008), Organizational Behaviour, 4th Edition, McGraw Hill Education.
4. Kinicki, Angelo and Kreitner, Robert, (2005), Organizational Behaviour, 2nd Edition, McGraw Hill Education

Paper-14 BBL-302

Marketing Management

Objective: The objective of this paper is to identify the foundation terms and concepts that are commonly used in marketing. It also identifies the essential elements for effective marketing practice. This course will give complete relationship between marketing and other management functions.

Course Contents

Unit I

Introduction to Marketing: nature; scope and importance of marketing; basic concepts; marketing environment; market segmentation; targeting and positioning.

Unit II

Product: product levels; product mix; product strategy; product innovation and diffusion; product development; product lifecycle and product mix; pricing decisions: designing pricing strategies and programs; pricing techniques

Unit III

Place: meaning & importance; types of channels; channels strategies; designing and managing marketing channel ;managing retailing; physical distribution; marketing logistics and supply chain management.

Unit IV

Promotion: promotion mix; push vs. pull strategy; promotional objectives; advertising: meaning and importance; types; media decisions; promotion mix; personal selling: nature; importance and process; sales promotion: purpose and types; publicity and public relations: definition; importance and methods.

Text Books

1. Kotler, Armstrong, Agnihotri and Haque, (2010), Principles of Marketing- A South Asian Perspective, 13th edition, Pearson Education
2. Ramaswamy and Namkumar, S., (2009), Marketing Management Global Perspective: Indian Context, McMillan, Delhi

References Books

1. Saxena, Rajan, (2008), Marketing Management, 3rd edition, McGraw Hill Education.
2. Kumar, Arun and Meenakshi, N., (2009), Marketing Management, Vikas Publishing House.
3. Russel, Winer, (2007), Marketing Management, 3rd edition, Pearson Education.
4. Kotler, KoshiJha, (2009), Marketing Management, 13th edition, Pearson Education

Paper-15; BBL-303

English-3

UNIT – I. Vocabulary

1. Foreign words and Phrases
2. Set expressions and phrases.
3. One word substitution
4. Words often confused
5. Synonyms and Antonyms, especially Legal words

UNIT – II Speech Writing

1. Reading aloud (knowledge of proper pausing)
2. key sounds, their discrimination and account
3. Consulting a pronouncing dictionary.
4. Rapid reading and debating exercise

UNIT – 3

UNIT – 4- Communication Skills

- a. Self Image
- b. Body Language
- c. Effective Public Speaking
- d. Leadership Skills.

Books;

David Green;Contemporay English Grammar,Structure Composition(Mac Milan)

Communication Skills for Professionals ;Konar Nira , New Arrivals – PHI.

PAPER-16 BBL-304

CONSTITUTIONAL LAW I

OBJECTIVE: The objective of this paper is to provide understanding of basic concepts of Indian Constitution and various organs created by the constitution including their functions.

UNIT – I

Salient features of the Indian Constitution.

Nature of the Indian constitution

Preamble

Definition of State (Art. 12)

Doctrines of Ultra-Vires, Severability, Eclipse, Waiver (Art, 13)

UNIT-II

Right to equality (Art. 14)

Prohibition of discrimination, Rights to equality of opportunity (Art. 15-16)

Right to freedom under Article 19: Freedom of association; Freedom of movement;

Freedom of residence; Freedom of assembly; Freedom of association; Freedom of

movement; Freedom of residence; Freedom of occupation, trade and business;

Right to take out processions; Right of the State to impose reasonable restrictions

UNIT – III

Protection in respect of Conviction under Article 20,

Ex-post-facto law; Double jeopardy; Self-incrimination;

Right of Life and Personal Liberty (Art. 21),

Protection in respect of arrest and detention

Right to freedom of religion (Articles 25-28)

UNIT – IV

Cultural and Educational Rights (Articles 29-30)

Enforcement of Fundamental Right, Writ Jurisdiction of the Supreme Court and

High Court (Article 32, 226)

Right to property before and after the Constitution 42nd Amendment Act, 1976

Abolition of Untouchability, Titles (Articles 17-18)

Right against exploitation (Articles 23, 24)

Suggested Readings:

[Type text]

- Austin Granville: Constitution of India: Cornerstone of a Nation; and Working A Democratic constitution
- NarenderKumar : Constitutional Law of India.
- Basu D. D : Shorter Constitution of India
- Jain, M.P.: Constitutional Law of India,
- Seervai, H.M. : Constitutional Law of India, Vols. I-III
- Shukla, V.N. : Constitutional of India (ed. M.P.Singh)
- B.R. Sharma : Constitutional Law and judicial Activism
- M.C. Jain Kagzi : The constitution of India
- B. Shiva Rao: The Framing of India's Constitution

PAPER-17BBL-305

FAMILY LAW I

OBJECTIVE: The objective of the paper is to apprise the students with the laws relating to family matters applicable to different communities in India.

UNIT – I

- Who is a Hindu, Sources of Hindu law, schools of Hindu law.
- Hindu Marriages: essentials of valid marriage, void marriage, voidable marriage
- Matrimonial causes
- Concept and grounds for matrimonial reliefs
Restitution of conjugal rights,
Nullity of marriage
Divorce
Judicial separation
- Legitimacy of children-legal status of children born of void and voidable marriages

UNIT – II

The Hindu Adoptions and Maintenance Act, 1956

- Concept of Adoption,
- Who may take and give in adoptions, ceremonies of adoption,
- effect of adoption,
- Relationship of the adopted child,
- concept of maintenance,
- maintenance as a personal obligation to wife, Children, aged or infirm parents, maintenance of dependents, maintenance of joint family members,
- quantum of maintenance as charge on property,
- Alteration of maintenance.

UNIT – III

The Hindu Minority and Guardianship Act, 1956

- Guardianship of the person – Natural, testamentary, and de facto guardians,
- Guardianship of minor's property, rights, powers and liabilities of guardian.
- Removal of guardian

UNIT – IV

- Sources of muslim law

- Schools of muslim law
- Marriage- concept of marriage
- Kinds of marriage
- Classification of marriage
- Formal validity
- Essential validity
- Degrees of prohibited degree relationship
- Relative Impediments
- Dower or mahr
- Dissolution of marriage and matrimonial reliefs talak ,
- acknowledgement of Paternity
- Maintenance of Muslim Women
- The Muslim Women's (Protection of Right on Divorce) Act, 1986, Dissolution of Muslim Marriage Act, 1939

Suggested Readings:

- Mulla : D.N. Hindu Law
- Paras Diwan : Modern Hindu Law
- Paras Diwan : Muslim Law in Modern India.
- Fyzee : Outlines of Mohammedan Law
- Derrett, IDM : Introduction to Modern Hindu Law
- The Hindu Marriage Act 1955 : Bare Act
- The Hindu Adoptions and Maintenance Act, 1956 : Bare Act
- The Hindu Minority and Guardianship Act, 1956 : Bare Act
- The Muslim Women's (Protection of Right on Divorce) Act, 1986 : Bare Act
- Dissolution of Muslim Marriage Act, 1939 : Bare Act
- Mohd. Ahmed Khan vs. Shah Bano Begam, AIR 1985 SC 945

Paper-18; BBL-306**Administrative Law**

OBJECTIVE: The purpose of this paper is make students aware of various aspects of administrative law including quasi-legislative, quasi-judicial and other ministerial functions of administration and control thereof.

UNIT I

Definition, Nature and Scope of Administrative Law, Conceptual Objections to the growth of administrative Law

Rule of Law, Separation of Powers

Administrative discretion: Meaning, Need, and Judicial Control

UNIT II:

Legislative Power of Administration: Necessity, Merits and Demerits,

Constitutionality of Delegated Legislation; Legislative and Judicial Control of delegated Legislation

UNIT III:

Principles of Natural Justice and their Exceptions Rule against Bias, Concept of Fair hearing

Judicial review of administrative action through writs;

Judicial control through suits for damages, injunction and declaration

Administrative Tribunals: Need and reasons for their growth, characteristics, jurisdiction and procedure of administrative Tribunals.

UNIT IV:

Government Privilege to withhold evidence in public interest

Liability of the administration: Contractual liability, tortuous liability. Public Undertakings, their necessity and Liabilities, governmental Control, Parliament Control, Judicial Control

Ombudsman: Lokpal and Lokayukta

Right to information ACT, 2005 (S.1-S.20)

Books

- Wade, Administrative Law (VII Ed.) Indian Print, Universal
- M.P.Jain, Principles of Administrative Law, Universal Delhi
- S.P.Sathe, Administrative Law, Butterworths, Delhi
- C.K.Thakkar, Administrative Law, Eastern Book Co.
- Jain and Jain: Principles of Administrative law.
- I. P. Massey: Administrative law

- Kesari, U.P.D: Lectures on Administrative Law, 15th Ed, 2005
- Stott, David & Felix Alexandra: Principles of Administrative

SEMESTER-

4

Paper-19; BBL-401**Human Resource Management**

Objective: The objective of the course is to familiarize students with the different aspects of managing Human Resources in the organization through the phases of acquisition, development and retention.

Unit I

Introduction: concept, nature, scope, objectives and importance of HRM; evolution of HRM; challenges of HRM; personnel management v/s HRM; strategies for the New Millennium: role of HRM in strategic management; human capital; emotional quotient; mentoring; ESOP; flexi-time; Quality Circles; Kaizen; TQM and Six Sigma

Unit II

Acquisition of Human Resources: HR Planning; Job Analysis – Job Description and Job Specification; Recruitment – sources and process; Selection Process – tests and interviews; placement and induction; Job Changes – transfers, promotions/demotions, separations

Unit III

Training and Development: concept and importance of training; types of training; methods of training; design of training program; evaluation of training effectiveness; executive development – process and techniques; career planning and development

Unit IV

Compensation and Maintenance: compensation: job evaluation – concept, process and significance; components of employee remuneration – base and supplementary; Performance and Potential Appraisal – concept and objectives; traditional and modern methods; limitations of Performance Appraisal Methods; 360 Degree Feedback Technique; Maintenance: Overview of Employee Welfare; Health and Safety; Social Security

Text Books

1. Aswathappa, K., (2010), Human Resource Management, McGraw Hill Education.
2. DeCenzo, D. A. and Robbins, S.P. (2007), Fundamentals of Human Resource Management, 9th edition, John Wiley.

Reference Books

1. Durai, Praveen, (2010), Human Resource Management, Pearson Education.
 2. Monappa, A. and Saiyadain, M., (2001), Personnel Management, McGraw-Hill Education.
 3. Dessler, Gary, (2004) Human Resource Management, Pearson Education.
- Jyothi, P. and Venkatesh, D.N, (2006), Human Resource Management, Oxford Higher Education

Paper-20; BBL-402**Business Environment**

Objective: The basic objective of this course is to familiarize the students with the nature and dimensions of evolving business environment in India to influence managerial decisions.

Course Contents

Unit I

An Overview of Business Environment: Type of Environment-Internal, External, Micro and Macro Environment, Competitive Structure of Industries, Environmental Analysis and Strategic Management, Managing Diversity, Scope of Business, Characteristics of Business, Objectives and the Uses of Study, Process and Limitations of Environmental Analysis

Unit II

Economic Environment: Nature of Economic Environment, Economic, Nature and Structure of the Economy, Monetary and Fiscal Policies, Competition Act, 2000

Unit III

Socio-Cultural Environment: Nature and Impact of Culture on Business, Culture and Globalization, Social Responsibilities of Business, Business and Society, Social Audit, Business Ethics and Corporate Governance; Political Environment: Functions of State, Economic Roles of Government, Government and Legal Environment, The Constitutional Environment, Rationale and Extent of State Intervention

Unit IV

Natural and Technological Environment: Innovation, Technological Leadership and Followership, Sources of Technological Dynamics, Technology Transfer, Time Lags in Technology Introduction, Status of Technology in India. Management of Technology, Features and Impact of Technology

Text Books:

1. Shaikh, Saleem, (2010), Business Environment, 2nd Edition, Pearson Education.
2. Cherunilam, Francis, (2007), Business Environment - Text and Cases, Himalaya Publishing House.

Reference Books

1. Aswathappa, K., (2000), Essentials of Business Environment, 7th Edition, Himalaya Publishing House.
2. Gupta C. B., (2008), Business Environment, 4th Edition, Sultan Chand.
3. Bedi, Suresh, (2004), Business Environment Excel Book.
4. Ian Worthington, Chris Britton, (2009), Business Environment, Pearson Education

Paper-21 BBL-403**English-4****Legal Language****UNIT – 1 Introduction to Legal Language**

1. Characteristics of Legal Language
2. History of Legal Language
3. Legal Language in India
- 4 English as a medium of communication for legal transaction in India

Introduction to oral communication skills

1. Passive and active listening - questioning - non-verbal communication
2. Listening comprehension
3. Passive and active listening - questioning - non-verbal Communication

UNIT –2 Legal terminology

1. Terms used in civil law and criminal law
2. Latin words and expressions - law register

UNIT –3 Fundamental principles of Report writing and Legal Writing

1. Concision - clarity - cogency - simplicity of structure
2. Attention and awareness of practical legal import of sentences
3. Brief writing and drafting of report writing viz-Road accident, convocation held in University, Decision of Court (Civil and Criminal), Minutes of meeting, Complaint to police regarding Offence

UNIT –4 General Legal writings in English

1. Writing of case comments
 - (i) Ashby v/s White and others 2 Id Rayon 938
 - (ii) Donoughe v/s Stevenson, House of Lords (1932) Ac 562 (1932) All Er Rep.-1
 - (iii) Keshvananda Bharti v/s State of Kerala (AIR 1973 SC 1461)
 - (iv) Mohiri Biwi v/s Dharmdas Ghosh Privy Council (1903) 30 IA114.
 - (v) Balfour v/s Balfour (1919) 2 KB 57.
 - (vi) Menka Gandhi v/s Union of India AIR 1978 SC 597.
 - (vii) Subhagwanti v/s Delhi Municipal Corporation AIR 1966 SC 1750
2. Essay writing on topics of legal interest
3. General guidelines relating to legal writing

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SELECT BIBLIOGRAPHY

1. Abbet Parry, Seven Lamps of Advocacy
2. Mogha's, Conveyancing
3. Mogha's, Forms and Precedents
4. Mogha's, Pleadings
5. Law and Language
6. Bhatnagar, R.P. & R. Bhargava, Law and Language, New Delhi: Macmillan,
7. Brown, Gordon W. Legal Terminology, New Jersey: Prentice Hall, 1990
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8. Cochrane, Michael, Legal English, Paris Cujas, 1979
9. Cross, fan et al. Skills for Lawyers, Jordan Publishing Co., Bristol.
10. Cutts, Martin, The Plain English Guide, Oxford University Press, 1995
11. Garner, Bryan, A Dictionary of Modern Legal Usage, New York: OUP, 1987
12. Gibbons, John, (ed.) Language and the Law, Longman, 1996 London.
13. Gibbons, John, (ed.) "Language and the Law", Annual Review of Applied
14. Linguistics (1999) 19, 156-173.
15. Kelkar, Ashok R. "Communication and Style in Legal Language", Indian Bar Review Vol.10 (3) 1993.
16. Lord Denning, "Command of Language", The Discipline of the Law, New Delhi: Aditya 1993.
17. Lord Denning, "Plain English", The Closing Chapter, New Delhi: Aditya Books, 1993.
18. Melinkoff, David, The Language of the Law, Boston: Little Brown & Co., 1963.
19. Molyneux, Hael. Legal Problems, Macmillan, London
20. Herbert Brown, A Selection of Legal Maxims (Reprint 1998) Sweet and Maxwell.
21. M.C.Setalvad, My Life, Law Other things, (2000), Universal, Delhi.
22. Olivercrona, K. 'Legal Language and Reality' In M.D.A. Freeman, Introduction to Jurisprudence
23. Riley, Alison, English for Law, London: Macmillan, 1991.
24. Williams, Glanville, "Language and the Law" in Freeman, pp.1350-53.
25. Thomson, A.J. & A.V. Martinet, A Practical English Grammar, Oxford: OUP
26. N.D.7 J.B. Heaton, Longman Dictionary of Common Errors
27. Williams, Glanville, Language and the Law, in Freeman. PP.1350-53.
28. Williams, Glanville, Learning The Law, (2000), Universal, New Delhi:
29. Black& Law Dictionary, (2000). Universal, New Delhi.

30. Broom's Legal Magazines (2000), Universal, New Delhi.
31. James and Stebbings, A Dictionary of Legal Quotations(1997) Universal, New Delhi.
32. Latin For Lawyers, (1997), Sweet and Maxwell, Universal, New Delhi.
33. Trayner's Latin Magazines, (1997) University, New Delhi.

Paper-22; BBL-404**Constitutional Law II**

OBJECTIVE: This paper is to orient students with constitutional rights and duties: perspective as well as remedies.

UNIT – I

The Union & State executives : The President – Election/Impeachment.

The Governor in the State.

The council of Minister at the Union and State.

Discretionary powers and immunities of the President/Governor,

Power of pardon and Ordinance making power of the Governor/President.

The Vice-President. (Article 52 to 78, 153 to 167, 361)

UNIT-II

Union Parliament & State Legislatures.

Composition; Sessions Qualification/disqualification of Members etc. (Article 79-104, 168-193)

Legislative Procedure,

Ordinary bills, Money bills, Ordinances (Article 107-123, 169-123).

Parliamentary Privileges (Article 105-194)

UNIT – III

The Judiciary in India: Independence of the Judiciary.

The Supreme Court

Appointment and removal of Judges,

Jurisdiction – Original, appellate, Special Leave to Appeal,

Advisory, Other Powers of the Court, Power of contempt (Article 124-146)

The High Court in the States:

Appointment, Removal and Transfer of Judges, Power of Contempt (Articles 217-225)

UNIT – IV

Services under the Union & State,

Doctrine of Pleasure,

Constitutional Safe guards to civil servants (Articles 309 to 323)

Emergency Provisions (Articles 352 to 360)

Amendment of the Constitution and Basic structure Theory (Articles 368).

Suggested Readings:

- Austin Granville: Constitution of India: Cornerstone of a Nation; and Working A Democratic constitution

- Narender Kumar: Constitutional Law of India.
- Basu D. D: Shorter Constitution of India
- Jain, M.P.: Constitutional Law of India,
- Seervai, H.M. : Constitutional Law of India, Vols. I-III
- Shukla, V.N. : Constitutional of India (ed. M.P.Singh)
- Bare Act: Constitutional Law India.
- M.C. Jain Kagzi : The Constitution of India
- B. Shiva Rao: The Framing of India's Constitution

PAPER-23;BBL-405

COMPANY LAW

OBJECTIVE: The objective of this paper is to study the formulation, capital formation of company law.

UNIT I

Formation, Registration and Incorporation of Company

Company and its classification

Meaning of Company

Distinction between company and other associations

Nature and kinds of company

Formation, promotion and incorporation of companies

Promoters: Position, duties and liabilities

Mode and consequences of incorporation

Uses and abuses of the corporate firm, lifting of corporate veil

Theory of Corporate personality

Memorandum of Association: Meaning, purpose and contents, alteration and binding nature of memorandum of association,

Doctrine of ultra vires

Articles of Association: Meaning, form and contents, binding nature, alteration, relation with memorandum of Association

Doctrine of Constructive Notice of Memorandum and Articles

Doctrine of Indoor Management and its exceptions

UNIT 2

Capital Formation of Regulation

Prospectus: Contents, statement in lieu of prospectus, registration of prospectus and remedies against misrepresentation in the prospectus, prospectus of foreign Companies

Shares: meaning and kinds of shares, allotment of shares, general principles regarding allotment, statutory restrictions on allotment

Statutory share certificate, its objects and effects

Transfer of shares: Procedure for transfer of shares and restrictions on transfer of shares, certification of transfer relationship between transferor and transferee

Share Capital, reduction of share capital

UNIT 3

[Type text]

Directors: Kinds, Powers and Duties, legal position of directors and liabilities of directors
 Role of nominee Directors, Managing Director and other managerial personnel.

Insider trading

Meeting, Kinds and Procedure

The balance of powers within companies -Majority control and minority protection,
 Prevention of Oppression and Mismanagement

UNIT 4;

Winding up of Companies

Kinds, Consequences and reasons of winding up of companies.

Role of the Court in winding up of company

Liability of past members Payment of liabilities Reconstruction and amalgamation

Law and Multinational Companies

International norms for control, FEMA 1999-Controls joint ventures, Investment in India-
 Repatriation of project, Collaboration agreements for technology transfer - Prevention of
 oppression and powers of court and central government

Emerging trends in corporate social responsibility, legal liability of company-civil, criminal,
 tortuous and environmental

Books: The Companies Act, 2013

Books

- L.C.B. Gower, Principles of Modern Company Law, 1997 Sweet & Maxwell, London
- A. Ramaiya, Guide to the Companies Act, 1998 Wadhwa
- Palmer, Palmer's Company Law, 1987 Stevens, London
- Avtar Singh, Indian Company Law, Eastern Book Co.
- R.K. Bangia, Company Law

PAPER-24 BBL-406
FAMILY LAW II

OBJECTIVE: The objective of the paper is to apprise the students with the laws relating to family matters governing succession, partition and religious endowments.

UNIT – I

Hindu Joint Family System

- Mitakshara Hindu Joint Family: composition Structure and Characteristics
- Coparcenery: Who is coparcener, Incidents of coparcenery
- Joint family property: Classification – Unobstructed Heritage, Obstructed Heritage, Ancestral Property, Separated Property, Joint Acquisition and Accretions.
 - Point of Distinction between the Mitakshara Joint Family and Dayabhaga Hindu Joint Family

UNIT – II

Hindu Law of Partition

- Subject matter of partition,
- Persons who have a right to partition and Persons who are entitled to a share on partition, How partition is effected,
- Rules relating to distribution of property and modes of partition, reopening of partition and
- Re-union, Position, Status, Liability and Powers of the Karta in the Hindu Joint Family.

UNIT – III

Hindu Succession Act, 1956

- Definition
- Succession to the Property of a Male Hindu – Legal heirs and their classification,
 - Succession to the property of a Mitakshara Hindu;
 - Women's Property Succession to the property of a Hindu female,
 - General provisions Relating to Succession, Disqualification of heirs, Testamentary Succession.

UNIT – IV

Muslim Law of Gift and Will

[Type text]

- Who can make a valid gift? Essential requirements of a valid gift, Subject matter of gift. Gift of Musha – Exceptions thereof, Revocation of gifts under Shia and Sunni Law

- General Principles of Inheritance of Muslim Law, Will: Who can make Will? Subject matter of a will; Restrictions on the powers of a Muslim to make a Will; Abatement of Legacy; Creation of Life Estates and its validity; Revocation of Will

Suggested Readings:

- Paras Diwan : Modern Hindu Law
- Badrudin Tayyabji : Mohammedan Law
- Fyzee : Outlines of Mohammedan Law
- Paras Diwan : Muslim Law
- Hindu Succession Act, 1956 : Bare Act
- Mulla, Hindu Law.

SEMESTER-

5

PAPER-25 ;BBL-501**Corporate Social Responsibility & Ethics**

Objective: This course endeavors to provide a background to ethics as a prelude to learn the skills of ethical decision-making and, then, to apply those skills to the real and current challenges of the information professions.

Course Contents***Unit I***

Introduction: concept of values; types and formation of values; values and behaviour; values of Indian managers; Ethics: management process and ethics; Ethical Decision Making; ethical issues; ethos of Vedanta in management; relevance of ethics and values in business

Unit II

Knowledge and Wisdom: meaning of knowledge and wisdom; difference between knowledge and wisdom; knowledge worker versus wisdom worker; concept of knowledge management and wisdom management; wisdom based management; Stress Management: meaning; sources and consequences of stress; stress management and detached involvement; Concept of Dharma & Karma Yoga: Concept of Karma and kinds of Karma Yoga; Nishkam Karma and Sakam Karma; Total Quality Management; Quality of life and Quality of Work Life.

Unit III

Understanding progress - results & managing transformation: progress and results definition; functions of progress, transformation, need for transformation; process & challenges of transformation; Understanding success: definitions of success; principles for competitive success, prerequisites to create blue print for success; successful stories of business gurus

Unit IV

Corporate Social Responsibility & Corporate Governance: Corporate Responsibility of business; employees; consumers and community; Corporate Governance; Code of Corporate Governance; Consumer Protection Act; Unethical issues in Business

Text Books

1. Fernando, A.C., (2009), Business Ethics, 1st Edition, Pearson education
2. Hartman, Laura and Chatterjee, Abha, (2006), Perspectives in Business Ethics, 3rd Edition, McGraw Hill Education

Reference Books

1. Chakraborty, S.K., (2004), Ethics in Management: A Vedantic Perspective, Oxford University Press
2. Kaur, Tripat, (2008), Values & Ethics in Management, Galgotia Publishers

3. Rao, A.B., (2006), Business Ethics and Professional Values, Excel Book
4. Manuel G.Velasquez, (2007), Business Ethics Concepts, Prentice Hall of India

Paper-26; BBL 502**Management Information System**

Objective: The objective of the course is to acquaint the students about the concept of information system in business organizations, and also the management control systems.

Course Contents

Unit I

Introduction: definition; purpose; objectives and role of MIS in business organization with particular reference to management levels; MIS growth and development; location of MIS in the organization: concept and design; Transaction Processing System; Decision Support System; Executive Information System; Expert System; recent developments in the Field of MIS

Unit II

System Development: concept of system; types of systems: open; closed; deterministic; probabilistic ;relevance of choice of system in MIS; Integration of Organization Systems and Information Systems; System Development Life Cycle; System Analysis, Design and Implementation; MIS Applications in Business

Unit III

Information Concepts: data and information; meaning and importance; relevance of information in Decision Making; sources and types of information; Cost Benefit Analysis: quantitative and qualitative aspects; assessing information needs of the organization

Unit IV

Information Technology: recent developments in the field of information technology; multimedia approach to information processing; decision of appropriate information technology for proper MIS; choice of appropriate IT systems: database, data warehousing & data mining concepts; centralized and distributed processing

Text Book

1. Laudon and Laudon, (2010), Management Information System, 11th edition, Pearson Education
2. Sadagopan, S., (2009), Management Information Systems, Prentice Hall of India

Reference Books

1. LM Prasad, (2008), Management Information System, Sultan Chand
2. Arora, Ashok and Akshaya Bhatia, (2009), Information Systems for Managers, Excel Books, New Delhi
3. McLeod, Raymond, (2008), Management Information System, Pearson Education
4. Goyal, D.P., (2008), Management Information Systems-Managerial Perspectives, 2nd Edition, Macmillan, New Delhi

PAPER 27 BBL 503

PUBLIC INTERNATIONAL LAW

OBJECTIVE: The objective of this paper is to make the students aware of the nature of the public laws and international public law.

UNIT-I

Introduction to Public International Law

Definition, Nature and Basis of International Law

Sources of International Law- International Conventions, International Custom, General Principles of Law Recognized by Civilized States, Decisions of Judicial Tribunals, Juristic works, Decisions or Determinations of Organs of United Nations, Other sources; Relationship between International and Municipal Law.

Subjects of International Law: States, Individuals, Non State Entities, Importance of Individuals under International Law

UNIT-II

State

Definition of State, State Jurisdiction; Recognition, Recognition of states, governments, insurgency and belligerency, Theories, Modes of recognition, Legal effects; Acquisition and loss of territory- Occupation, Prescription, Accretion, Cession, Annexation, State succession; Intervention.

UNIT-III

Law of Sea, Air and Outer Space

Law of Sea -Territorial Sea, Contiguous Zone, Continental Shelf, Exclusive Economic Zone, Law of Air and Outer Space, Air Craft Hijacking under Air Law, Development of Outer Space Law.

UNIT-IV

Settlement of International Disputes

[Type text]

Peaceful settlement of International Disputes-Negotiations, Mediation, Conciliation, Good Offices, Arbitration, Judicial Settlements of Dispute under ICJ
Modes of Short of War for settlement of International Disputes- Retortion, Reprisals, Intervention, Embargo, Pacific Blockade, War and its Effects, Definition of war and total war; International Armed Conflict and Non International Conflict; Effects of outbreak of war, War Crimes, Pows; Asylum, Extradition.

Books;**Public international law; V.K.Ahuja****Suggested Readings:**

- J.G Starke : Introduction to International Law
- H. Oppenheim: International Law
- J.L. Brierly: Law of Nations
- Black Stone : International Law Documents
- Malcom Shaw : International Law

PAPER 28 BBL 504**LAW OF CRIMES -1**

OBJECTIVE: This paper is to focus on the study of substantive crimes under the Indian Penal Code

UNIT-I

- Crime: meaning and definition, elements of crime & stages of crime.
- Application and jurisdiction (sections 1 -5)
- Of punishments (sections 53-75)
- Concept of joint and constructive liability (section 34, 38 & 149), difference between section 34 and 149.

General exceptions:

- Mistake of fact (section 76&79)
- Judicial acts (section 77&78)
- Accident and misfortune (section 80 & 81)
- Infancy (section 82 & 83)
- Insanity (section 84)
- Intoxication (section 85 & 86)
- Consent (sections 87 – 94)
- Trivial acts (section 95)
- Private defence (section 96-106)

UNIT –2

- Abetment (section 107- 120)
- Criminal conspiracy (section 120 A- section 120B)
- Offences against state: waging war (section 121-130), sedition (section 124A)
- Offences against public tranquility (section 141- 160): unlawful assembly, riot, affray, promoting enmity between classes.
- False evidence & offences against public justice (section 191- 229)
- Hurt and grievous hurt (section 319- 325)
- Wrongful restraint & wrongful confinement (sections 339-342)

[Type text]

UNIT-3

Homicide (section 299 – 309): culpable homicide, murder, death by negligence, attempt to commit murder & culpable homicide, suicide & dowry death.

Criminal force & assault

Sexual offences: rape & unnatural offences (section 375 – 377)

Offences against property:

Theft, extortion, robbery & dacoity

Criminal misappropriation & breach of trust, receipt of stolen property

Cheating (section 415-420)

Criminal trespass (section 441-462)

UNIT-4

Kidnapping & abduction

Offences relating to marriage (sections 494 -498A): mock marriages, bigamy, adultery, criminal elopement, cruelty by husband or relatives.

Defamation (section 499 – 502)

Criminal intimidation, insult & annoyance (section 503 – 509)

Attempt : the law of inchoate crime (section 511).

Suggested Readings:

- Rattan Lal Dhiraj Lal; The code of Criminal Procedure (Student edition).
- R.B. Kelkar's; Criminal Procedure Code.
- M.B. Pranjapee ; Criminology and Penology.
- R.B. Sethi; The Probation of Offenders Act, 1958.
- D.D. Basu; Criminal Procedure code- II.
- Woddroffe; Commentaries on Code of Criminal Procedure, 2 Volumes.
- K.N. Chandrashekhara Pillai (ed.) Kelkar's Lectures on Criminal Procedure.
- S. C. Sarkar: The Law of Criminal Procedure.

PAPER 29 BBL 505**INTERNATIONAL HUMAN RIGHT**

OBJECTIVE: This paper is to focus on the study of law relating to Human Rights in the international perspective

UNIT-I

Human Rights, Concept, Nature and scope; Human Rights under the U.N. Charter; Universal Declaration of Human Rights; Meaning and concept of Human Rights, International Protection of Human Rights under-International Bill of Human Rights- Universal Declaration of Human Rights, 1948, International Covenant of Civil and Political Rights, 1966, International Covenant on Economic, Social and Cultural Rights, 1966, United Nations Millennium Declaration, 2000

UNIT-II

International Convention on the Elimination of All Forms of Racial Discrimination, 1965, Convention on the Elimination of All Forms of Discrimination against Women, 1979, Convention on the Rights of the Child, 1989 International Convention on the Protection of the Rights of All Migrant Workers and Members of Their Families, 1990, Convention on the Rights of Persons with Disabilities, 2006

UNIT-III

Regional conventions on Human rights- African Charter on human and People's Rights, 1981 American Convention on Human Rights, 1969 European Social Charter, 1961. European Convention for protection of Human Rights and fundamental freedoms, 1950 Development through World Conferences on Human Rights- Tehran Conference, 1968, Vienna Conference, 1993, World Conferences on Women- Mexico, Copenhagen, Nairobi, Beijing.

UNIT-IV

Indian Constitution and International Covenants on Human Rights, Role of National Commission on Human Rights: Its powers and functions, Protection of Human Rights Act, 1993.

Suggested Readings:

- J.G. Starke: Introduction to International Law.
- S. K. Kapoor : International Law.
- ArjunDev and others (ed): Human Rights – A Source Book, 1996.
- S. K. Verma : Introduction to International Law.

- Henkin Louis; The International Bill of Rights: The Covenant and Civil and Political Rights. (New York: Columbia University Press, 1981).
- H.O. Agarwal; International Law And Human Rights (Allahabad: Central Law Publications, 1999).

PAPER 30 BAL 506**EQUITY AND TRUST**

OBJECTIVE: The objective is to study the concept of equity and trust.

UNIT-I

Concept of Equity Definition, Nature and origin of equity, Equity as a Court of conscience, transformation of equity, the relation between common law and equity, Judicature Acts of 1873 and 1875, the nature of equitable rights, classification of equitable rights

UNIT-II

Equitable doctrines: Conversion and reconversion, election, performance and satisfaction; The Maxims of equity – Equity will not suffer a wrong to be without a remedy; Equity follows the law; where equities are equal, the law shall prevail; where equities are equal, first in time shall prevail.

UNIT-III

He who seeks equity must do equity; He who comes to equity must come with clean hands; Delay defeats equity; equality is equity; equity looks to the intent rather than to the form; equity looks on that as done which ought to have been done; equity imputes an insertion to fulfill an obligation; equity acts in personam

UNIT-IV

The Indian Trust Act 1882: Definition (sec 3); Creation of Trusts Rules (sections 4-10); Duties and Liabilities of the Trustees (Sections 11-30); Public and private Trusts and Doctrine of Cyprus. Rights and powers of Trustees (Sections 31-45); Disabilities of Trustees (Sections 46-54); rights and Liabilities of Beneficiaries (Sections 55-69); Vacating the office of Trustee and Extinction of Trusts (sections 70-79).

Suggested Readings:

- Singh G.P. Principles of Equity with special reference to trust and specific relief.
- Tandon M.P. Principles of Equity with trusts and Specific Relief.
- Basu, D.D. Equity, Trusts and Specific Relief.
- Snell; Principles of Equity.
- B.M. Gandhi Equity, Trust and specific Relief.

6TH
SEMESTER

Paper- 31 ;BBL 601**Entrepreneurship**

Objective: It provides exposure to the students to the entrepreneurial cultural and industrial growth so as to prepare them to set up and manage their own small units.

Unit I

Introduction: The Entrepreneur: definition; emergence of entrepreneurial class; theories of entrepreneurship.

Unit II

Promotion of a venture: opportunity analysis; external environmental analysis: economic; social and technological; competitive factors; legal requirements of establishment of a new unit and raising funds; venture capital sources and documentation required

Unit III

Entrepreneurial Behaviour: Innovation and Entrepreneur; Entrepreneurial Behaviour and Psycho-theories, Social responsibility. Entrepreneurial Development Programmes (EDP): EDP, Their Role, Relevance and Achievements; Role of Government in Organizing EDP's Critical Evaluation.

Unit IV

Role of Entrepreneur: in economic growth; as an innovator; generator of employment opportunities; complimenting and supplementing economic growth; bringing about social stability and balanced regional development of industries; role in export promotion and import substitution; for ex earnings

Text Books

1. Hisrich, Robert and Peters, Michael, (2002), Entrepreneurship, 5th Edition, McGraw Hill Education
2. Charantimani, (2006), Entrepreneurship Development and Small Business Enterprise, 1st Edition, Pearson Education

Reference Books

1. Chandra, Ravi, (2003), Entrepreneurial Success: A Psychological Study, Sterling Publication Pvt. Ltd., New Delhi
2. Balaraju, Theduri, (2004), Entrepreneurship Development: An Analytical Study, Akansha Publishing House, New Delhi
3. David, Otes, (2004), A Guide to Entrepreneurship, Jaico Books Publishing House, Delhi
4. Kaulgud, Aruna, (2003), Entrepreneurship Management, Vikas Publishing House, Delhi

Paper 32; BBL 602
Management of Financial Institutions

Objective: The present course aims at familiarizing the participants with objectives, strategies, policies and practices of major financial institutions in India and various financial services.

Course Contents

Unit I

Nature, Scope and Definition of Working Capital, Working Capital Cycle, Assessment and Computation of Working Capital Requirement, Profitability–Liquidity trade-off, Working Capital Policy - Aggressive & Defensive. Overview of Working Capital Management

Unit II

Meaning of Cash, Motives for holding cash, objectives of cash management, factors determining cash needs, Cash Management Models, Cash Budget, Cash Management: basic strategies, techniques and processes, compensating balances; Marketable Securities: Concept, types, reasons for holding marketable securities, alternative strategies, choice of securities; Cash Management Practices in India.

Unit III

Receivables: Nature & cost of maintaining receivables, objectives of receivables management, factors affecting size of receivables, policies for managing accounts receivables, determination of potential credit policy including credit analysis, credit standards, credit period, credit terms, etc; Collection Policies; Credit Management in India. Inventory: Need for monitoring & control of inventories, objectives of inventory management, Benefits of holding inventory, risks and costs associated with inventories, Inventory Management: Minimizing cost in inventory, Techniques of Inventory Management - Classification, order quantity, order point etc.

Unit IV

Need and objectives of financing of working capital, short term credit, mechanism and cost-benefit analysis of alternative strategies for financing working capital: accrued wages and taxes, accounts payable, trade credit, bank loans, overdrafts, bill discounting, commercial papers, certificates of deposit, factoring, secured term loans, etc; Pattern and sources of Working Capital Financing in India, with reference to Government policies.

Text Books

1. Rangrajan and Mishra - Working Capital Management (Excel)
2. Periasamy, P - Working Capital Management –Theory & Practice (Himalaya, 2007)

Reference Books

1. Pandey, I.M. - Financial Management (Vikas, 9th Ed.)
2. V.K. Bhalla - Working Capital Management (Anmol)
3. Dheeraj Sharma - Working Capital Management (Himalaya, 2005)
4. Ravi M. Kishore - Financial Management (Taxmann, 6th Ed.)
5. Khan & Jain - Financial Management (TMH, 5th Ed.)

Paper -33; BBL 603

Law of Property Act, 1882

OBJECTIVE: The objective of this paper is to study the laws related to property and easement.

UNIT-I:

Concept of Property and General Principles Relating to Transfer of Property

Concept of property: distinction between moveable and immoveable property

Definition clause: Immovable property, Attestation, Notice, Actionable claim

Definition to transfer of property, kinds of transfer, competence to transfer and modes of transfer

Transfer to an unborn person and rule against perpetuity

Vested and Contingent interest

UNIT-II:

General Principles Governing Transfer of Immoveable Property

Transfer by ostensible owner

Rule of feeding the grant by estoppel

Rule of Lis pendens

Fraudulent transfer

Doctrine of part performance

UNIT-III:

Specific Transfers

Sale; definition of sale and contract to sell, Rights and liabilities of buyer and seller,

Mortgage, Definition of Mortgage, forms of mortgage, right of mortgager to redeem and

UNIT-IV: Lease, Definition and kinds of leases, modes of creation and determination of lease, distinction between Lease and Licence ,Gift, definition of gifts, modes of creation and revocation of gifts

Acts.

- The Transfer of Property Act, 1882
- The Indian Easement Act, 1882

Books

- G.P.Tripathi, Transfer of Property Act, 2007
- Mulla, Transfer of Property Act, 1999, Universal Delhi
- V.P.Sarathy, Transfer of Property, 1995 Eastern Book Co.
- S.N.Shukla, Transfer of Property Act, 2007

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PAPER- 34; BBL 604

Law of Evidence

OBJECTIVE: This paper is to orient students with importance of evidence for establishment of claims and the related rules and principles.

UNIT – I

Preliminary (Sections 1-3)

May Presume, Shall Presume and Conclusive proof (section 4),

Relevancy of Facts (Sections 5-16);

Admissions (Section 17-23, 31),

Confessions (Sections 24-30)

UNIT– II

Statement by persons who cannot be called as witnesses (Sections 32-33),

Statement made under special circumstances (Sections 34-39),

Judgment of Courts of Justice when relevant (Sections 40-41)

Opinion of third person when relevant (Sections 45-51),

UNIT– III

Oral Evidence (Sections 59-60),

Documentary Evidence (Sections 61-78),

Burden of Proof (Sections 101-110),

Presumption as to certain offences (Sections 111-114 A),

UNIT – IV

Estoppels (sections 115-117),

Witnesses, Privileged Communications (Sections 118-132),

Accomplice (Sections 133).

Examination of Witnesses:

Number of Witnesses (sections 134),

Examination in Chief, Cross Examination, Re-examination, Leading Questions

Books Recommended:

- Rattan Lal and Dheeraj Lal: The Law of Evidence.
- Batuk Lal: Law of Evidence.
- C.D. Field: Law of Evidence.
- Munir : Law of Evidence

Paper -35; BBL 605

Law of crime-2

UNIT I

Introduction and Investigation

Object, Scope and Extent of Cr.P.C Definition, Constitution of criminal courts and their powers

Arrest, Search and Seizure Processes to Compel Appearance Information to Police Power to Investigate

Proceedings before Magistrate

Jurisdiction of Criminal Courts in inquire and arrest Cognizance and initiation of proceeding before Magistrate Complaints to Magistrate and commencement of proceedings

UNIT III

Public Order and Alimony

Security for peace and good behaviour Maintenance of Public order and Tranquility Charge

Trial by Session Court

UNIT IV

Trials

Warrant Trial

Mode of taking and recording

Evidence

Summons Trial in summons cases

Summary Trial

General provision as to Enquiries and Trial

Judgment and plea bargaining

UNIT V

Appeal, Revision, Reference and bail

Appeals and Appellate Authorities in Criminal cases

Revision

Reference and inherent power of High Court

Execution of Sentence

Suspension, Remission and Commutation of Sentences

Provision as to Bail

Opportunity of hearing concept before criminal courts

Limitation for taking cognizance

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Maintenance of Wife, Children and Parents

Acts

The Code of Criminal Procedure, 1973

Books

- Chandrasekharan Pillai, Kelkar Lecturer on Criminal Procedure, 1998 Eastern Book Co.
- Ratan Lal & Dheeraj Lal, Cr.PC, Universal, Delhi
- Woodroffe, Commentaries on Cr.P.C. 2000 Universal

PAPER -36 ;BBL 606**Civil Procedural Law**

OBJECTIVE: This paper is to focus on the study of civil procedure under the CPC.

UNIT-I

Concept of procedure and suit-Distinction between Civil and Criminal Procedure; substantive and procedural law; significance of procedural law for a just society; history of a civil procedure in India

Scheme of the code of Civil Procedure- Meaning of Suit and Essentials of a suit, pleadings generally (Orders-VI), plaint (Order-VII R.1-13), written statement, set-off, counter claim (Order-VIII), Jurisdiction of Civil Court-Meaning of Jurisdiction and consent, lack of Jurisdiction and irregular exercise of Jurisdiction; Decision as to Jurisdiction; kinds of Jurisdiction; Courts to try all suits of a civil nature unless barred (Ss.6, 9)

Bar and Suit - General Conditions of Res judicata; Matters directly and substantially in issue; constructive Res judicata; Res judicata and Res Subjudice; Res judicata and Estoppel; Res judicata between Co-defendants and Co- plaintiffs (Ss. 10-11)

UNIT-II

Foreign judgment- Meaning of Foreign judgment (section 2 (5) 2 (6);

Conclusiveness of foreign judgement; its enforcement and execution (Ss. 13, 14, 44A),

Parties to suit and Frame of suit- Joinder, Non-joinder and Misjoinder of parties;

Representative suit (Order-I): Joinder of causes of action and misjoinder (Order-II); split of cause of action (Order II rule 2) and Res judicata.

Institution of suit- Section 26, Order IV; place of suing (Section 15-2; Objections of jurisdiction (S. 21, 21A).

UNIT-III

Summons- Issues and services of Summons to defendants (Ss. 27-29, Order V);

Summons to witness (Ss. 30-32, Order XVI).

Appearance of parties and consequence of non-appearance. Dismissal of suit for default,

Ex parte proceedings; Setting Aside ex parte decree (Order IX); Judgment and

Decree, Definitions of judgment, decree and Order; (S. 2(2), (9), (14)), Distinction between decree and Order.

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UNIT-IV

Interim Orders- Commissions (Section 75-78) (Order XXVI); Arrest and Attachment before Judgment (Order XXXVIII); temporary injunctions (Order XXXIX); Appointment of Receiver (Order XL), Security for costs (Order XXV); Supplemental proceedings (Ss. 94-95) Suits in particular Cases and special proceedings-Suits by or against government or public officer 9Ss. 79-82); Suits by Alien and by Foreign rules etc. (Ss. 83-87B); Inter pleader suit (S.88, Order XXXV); suits by Indigent persons (Order XXXIII) special case (S. 90, Order XXXVI), Suits relating to public nuisance and public charities (Ss. 91-93).

Suggested Readings

- Mulla; The Code of Civil Procedure, Lexis NexisButterworths Publications
- C.K. Takwani; Civil Procedure, Eastern Book Company
- Sarkar; Code of Civil Procedure, Wadhawa Publications Nagpur.
- M.P. Jain; The Code of Civil Procedure, Wadhawa Publications, Nagpur
- M.P. Tandon: The Code of Civil Procedure

7TH SEMESTER

Paper- 37; BBL 701

Business Value & Ethics

Unit I

Business Ethics- An overview-Concept, nature, evolving ethical values, Arguments against business Ethics.

Unit II

Work life in Indian Philosophy: Indian ethos for work life, Indian values for the work place, Work-life balance.

Unit III

Relationship between Ethics & Corporate Excellence- Corporate Mission Statement, Code of Ethics, Organizational Culture, TQM.

Unit IV

Gandhian Philosophy of Wealth Management-Philosophy of Trusteeship, Gandhiji's Seven Greatest Social Sins.

Corporate Social Responsibility-Social Responsibility of business with respect to different stakeholders, Arguments for and against Social responsibility of business, Social Audit.

Suggested Readings / Books:

1. Ivan Illich, 1974, Energy & Equity, The Trinity Press, Worcester, and HarperCollins, USA
2. E.F. Schumacher, 1973, Small is Beautiful: a study of economics as if people mattered, Blond & Briggs, Britain.
3. A Nagraj, 1998, JeevanVidyaekParichay, Divya Path Sansthan, Amarkantak.
4. Sussan George, 1976, How the Other Half Dies, Penguin Press. Reprinted 1986, 1991
5. PL Dhar, RR Gaur, 1990, Science and Humanism, Commonwealth Purblishers.

Paper -38; BBL 702**Environment Law****UNIT-I**

Dimensions of Environmental Problems, Pollution & its Kinds , Sustainable development, Constitutional Provisions & Judicial Activism (Principles-Precautionary principle, Polluter pays principle, public trust doctrine)

UNIT-II

The Water (Prevention & Control of Pollution) Act, 1974 ; Definition, Central and State Pollution

The Air (Prevention & Control of Pollution) Act, 1981; Definition, Central and State Pollution Control Boards: Constitution, power and function; Sample of effluents, Citizen Suit Provision

UNIT-III

The Environment (Protection) Act, 1986, The National Environment Tribunal Act, 1955 and The National Environment Appellate Authority Act, 1997

UNIT-IV

Indian Forest Act, 1927

Kinds of forest-private, Reserved, Protected and Village Forest, The Forest (Conservation) Act, 1980

The Wild Life (Protection) Act, 1972; Authorities to be appointed and constituted under the Act, Hunting of wild animals, Protection of Specified Plants, Trade or Commerce in Wild Animals, animals articles and trophies; Its prohibition.

Acts

- The Water (Prevention and Control of Pollution) Act, 1974
- The Air ((Prevention and Control of Pollution) Act, 1981
- The Environment (Protection) Act, 1986
- The National Environment Tribunal Act, 1955
- The National Environment Appellate Authority Act, 1997

Books

- ShyamDiwan, Armin Rosencranz, Environmental Law & Policy in India
- P. Leelakrishnan, The Environmental Law in India
- Dr.P.S.Jaswal, Environmental Law

Paper -39; BBL 703**Drafting, Pleading, Conveyancing And Computer Skills**

OBJECTIVE: The object of this paper is to train students in the art of drafting both for court purposes as well as for other legal forums.

UNIT I

Fundamental Rule of Pleading

Meaning and Definition of Pleading, History/Object and Interpretation; Rules of Pleading : General and Fundamental, Amendment of Pleading.

Civil: Plaint, Written Statement, Interlocutory Application, Original Petition, Affidavit, Execution Petition, Memorandum of Appeal and Revision, Petition under Article 226 and 32 of the Constitution of India.

UNIT II

Criminal: Complaint, Criminal Miscellaneous petition, Bail Application, Memorandum of Appeal and Revision.

UNIT III

Model Draft of Application

Application for Restoration of Suit; Amendment in the Pleading, Implements of Parties, Substitution of Parties, Setting aside ex parte decree, Alimony, Bail, Matrimonial petition, legal notice, Appointment of receiver/ local commission; Compromise of Suit, condonation of delay and application for execution etc., Drafting of Writ petition and PIL petition.

UNIT IV

Conveyancing: Theory and Model Draft

Definition and essential part of a deed, Model deed: Sale-deed, Mortgage deed, Gift-deed, Will-deed, Trust deed, Lease-deed, Promissory Note, General Power of Attorney, Partnership deed; Tenancy deed; Relinquishment deed etc.

Books

- Banerjee and Awasthi, Guide to Drafting
- Michael, Haewood, Conveyancing
- William, M. Ross, Pleading
- G.C. Mogha & K.N. Goyal, Indian Conveyancer

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Paper- 40; BBL 704**Professional Ethics And Professional Accounting**

OBJECTIVE: The paper aims to imbue students with importance of Ethics in Legal profession. It also focuses on Court craft as part of Legal Profession.

UNIT I

Historical development of Legal Profession in India; Constitution, Function, Powers and Jurisdiction of State Bar Council and Bar Council of India Admission and enrolment of Advocates

UNIT II

Profession ethics and Advocacy, Standards of Professional Conduct and Etiquette, Conflict between interest and duty, Duty to court, Duty to Client, Duty to opponent, Duty to Colleagues, Duty towards Society and obligation to render legal aid

UNIT III:

Bench-Bar Relationship

Reciprocity as partners in administration of Justice; Professional Misconduct; Rights and Privileges of Advocates

UNIT IV:

Contempt of Court Act, 1971

Historical development of Contempt of Court Act in India, Object and Constitutional validity of Contempt of Court Act. Definition, Kinds of Contempt; Contempt by Judges, Magistrates, Lawyers and other persons; Cognizance, Procedure, Appellate provisions regarding Contempt Defences, Punishment and Remedies against punishment for Contempt of Court and Punishment for Contempt, Defences under contempt of court.

Acts

- The Advocate Act, 1961
- Contempt of Court Act, 1971
- The Advocates Welfare Fund Act, 2001
- The Bar Council of India Rules, 1961

Books

- Holland Avrom Shree, Advocacy, 1994 Universal, Delhi
- Keith Evam, The Golden Rules of Advocacy, 1994, Universal, Delhi

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- SandeepBhalla, Advocates Act & Professional Misconduct, Nasik Law House
- JPS Sirohi, Professional Ethics, Lawyer's Accountability, Bench-Bar Relationship, ALA
- Mr. Krishna Murthy Iyer's Book on Advocacy
- The Bar Council Code of Ethics

Paper -41; BBL 705

OBJECTIVE: Concept of income tax, heads of income, including foreign income assessment procedures, adjudication and settlement of tax disputes are the focus points of study in this paper.

Law Of Taxation**UNIT I**

History of Tax Law in India, Constitutional provisions relating to Taxation Nature and Scope of Tax, Definition: Persons, Assesses, Tax Pays, Previous year, Assessment years, Financial year, Income, Gross Taxable Income, Taxable Income, Agricultural Income, Tax Evasion and Tax Avoidance

UNIT II

Direct Tax

Income Tax, Residential Status: Rules (Sec.6), Tax Liability

Exemption (Sec.10), Deduction (Sec.80), related to individual, Expenses & Income, Rebate (Sec.88 & 88 B), Deemed income and clubbing of income, Carried Forward and Set of losses.

UNIT III

Income Tax

Heads of Income: Income from Salary, House property, Business and Profession, Capital Gain and other sources

Calculation of Gross Total and Taxable income, Tax rebate and Computation of Tax Liability, Tax Collection at source and Advance Tax

UNIT IV

Assessment Procedure, Types of Assessment, Income Tax Authority: Their function, Duties and Powers, Appeal, Offences, Fines and Penalties, Settlement of grievances and Prosecution, Income Tax Act, 1961, Income Tax Rules

Books:

- Ramesh Sharma, Supreme Court on Direct Taxes, (1998)
- SampatIyengar, Law of Income Tax, (1998)
- Kanga and Palkiwala, The Law and Practice of Income Tax

8TH
SEMESTER

PAPER -42 ;BBL 801**Rural Marketing& Service Marketing**

Objecvie: The course aims to familiarize the students with the basic concepts of Rural Marketing, the nature of the Rural Consumer, and marketing of agricultural inputs and produce. Significance of Services and its importance.

Unit I

Definition of Rural Marketing, Indian Rural Market, Environment: Population and its locations, occupation pattern, expenditure pattern, infrastructure facilities; Marketing of Agricultural Produce

Unit II

The Rural Consumer: Characteristics, factors influencing his purchase decision, Rural demand: Nature, types of requirements, hierarchy of markets and rural market index, Problems in rural marketing. Formation of Cooperative marketing

Unit III

Meaning and nature of service marketing, goods and services - a comparative study, significance, marketing mix for services, Classification of services;

Unit IV

Promotion mix strategy for services, Relationship marketing, Services under WTO. Marketing of Services in India: bank, insurance, tourism, hospital and consultancy

Suggested Reading

1. Jonathan Reuvid, Guide to Rural Business (Kogan Page)
2. Chaturvedi S.K.-Rural Development In India(Universities Press)
3. Baron S and Harrisk - Services Marketing: Text and Cases (Palgrave, 2nd Ed.)
4. Love lock Christopher - Services Marketing: People, Technology and Strategy (Pearson Education, .)
5. Zeithaml - Services Marketing (Tata Mc Graw Hill, 3rd Ed.)
6. Woodruff Helen - Service Marketing (Macmillian, 1st Ed.)
7. Payne Adrian - The Essence of Service Marketing (Prentice Hall of India)
8. Rama Mohana Rao - Services Marketing. (Person Education, 1st Ed.)
9. Govind Apte - Services Marketing (Oxford University Press)

Paper -43 ;BBL 802**Banking Law**

OBJECTIVE: The objective of this paper is to study the functioning of the bank and its negotiable instruments.

UNIT – I

Historical Development of Banking Institutions in India, Relationship of Banker and Customer, Special classes of Customer and Nature and Type of Accounts, Obligation to Maintain Secrecy.

UNIT – II

The Banking Regulation Act, 1949- Definitions, business of Banking Companies; Control over Management, Regulation regarding Share capital Suspension of Business and Winding up of Banking companies. Balance Sheet, Audit and Inspection, Amalgamation and Reconstruction, recent Trends of Banking System: New Technology, Automatic Teller Machine and use of Internet, Smart Cards, Credit Cards and use of expert system.

UNIT – III

Banking Securities: Pledge, hypothecation, Charge, Lien and Mortgage; Bank frauds: Definition, Classification of Frauds and Action required by Banks, fraud prone areas in different accounts – Saving Bank Accounts, Current Accounts, Thefts, Burglary and Fraud in cases of advances, Fraud in cases of remittances and preventive measures.

UNIT – IV

Negotiable Instrument Act, 1881: Definition; kinds of Negotiable Instruments; Holder and Holder in due course; Payment in due course, Capacity of Parties Negotiation, Modes of negotiations, Endorsement and its kinds, Acceptance and dishonor of Cheque Penalties in case of dishonour of Cheque and Crossing of cheque.

Suggested Readings:

- B.R. Sharma and R.P. Nainta: Principles of Banking Law and Negotiable Instruments Act.
- M.L. Tannen, Tannen's Banking Law and Practice in India, Indian Law House, New Delhi.
- S.N. Gupta, Banking Law in Theory and Practice, Universal, New Delhi.

- G.S.N. Tripathi (ed.), Sethi's Commentaries on banking Regulation Act, 1949.
- Bahsyam and Adiga, The negotiable Instruments Act, Barath Law House, New Delhi.
- S.N. Gupta, Banks and the Consumer Protection Law, Universal, Delhi.
- Mujherjee T.K., Banking Law and Practice.
- Chandhary R. M, Banking Laws.

PAPER- 44; BBL 803

Alternative Dispute Redressal System

Objective-The objective of this paper is to study about alternative dispute redressal system.

OBJECTIVE: The objective of this paper is to acquaint students with various modes of ADR

UNIT I

Concept, Need and Development, Advantages. Arbitration and Conciliation Act, 1996: Object, Development and Salient features Arbitration: Definition, Sources, Kinds, Scope and Differences to Court Arbitration Agreement, Composition of Arbitral Tribunal

UNIT II

Jurisdiction of Arbitral Tribunal, Conduct of Arbitral Proceeding, Making of Arbitral Award and Termination of Proceedings

UNIT III

Recourse against Arbitral Award, finality and Enforcement of Arbitral Award, Appeal, Enforcement of Certain Foreign Awards

UNIT IV

Conciliation, Mediation, Lok- Adalat& Permanent Lok-Adalat, Negotiation, midArb.media, Summary trials, etc.

Acts

- Arbitration and Conciliation Act, 1996
- Legal Service Authority Act, 1987

Books

- B.P.Saraf& M.Jhunjhunwala, Law of Arbitration & Conciliation, (2000) Snow White, Mumbai
- Gerald R.William (ed.), The New Arbitration & Conciliation Law of India
- P.C.Rao& William Sheffield, Alternative Disputes Resolutions, (1997) Universal, Delhi
- Johari, Commentary on Arbitration and Conciliation Act. 1999 Universal, Delhi
- G.K.Kwatra, The Arbitration & Conciliation Law of India, (2000), Universal, Delhi
- B.D.Singh, ADR System, (2007) New Royal Book Co. Lucknow

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Paper- 45; BBL 804**Law of Intellectual Property**

OBJECTIVE: The objective of this course is to acquaint the students with basics of intellectual property rights with special reference to Indian law and practice.

UNIT I

Meaning of Intellectual Property: International Instruments: Paris Union, TRIPS, WIPO, and UNESCO

The Patents Act, 1970

Introduction, Aims, Objective, Features & Principles, Inventions (Sec.2j) Invention not patentable (Sec.3 to 5), Application (Sec.6 to 8), Specification (Sec.9 to 10), Opposition (Sec.25), Grant & Sealing of Patent (Sec.43), Conditions for grant of patent (Sec.47)

UNIT II

Rights of Patents (Sec.47), Term of Patent (Sec.53). Patents of Addition (Sec.54 & 55), Surrender & Revocation (Sec. 63 to 66) Patents Office (Sec. 73 to 74 r.4(2), Compulsory Licenses (Sec.84), License of right (Sec.86 to 88), Government use (Sec. 99), infringement (Sec.104 to 115), Patent Agents (Sec.125 to 132), International Arrangements (Sec.133 to 139), Paris convention, 1999Amendment Act, 17 of 1999, Sec.5 amended, Exclusive Marketing Right (Sec.24A-24F).

UNIT III

The Trade Marks Act, 1999

Introduction (Sec.2), Registration (Sec .4 to 17), Procedure (Sec.18 to 26), Effect of Registration (Sec.27 to 32), Deceptive Similarity, Infringement, Passing off. Intellectual Property in Trade Mark

UNIT IV

Law relating to Geographical Indications

Introduction, meaning and salient features of Geographical Indication of Goods under the Geographical Indication of Goods (Registration and Protection) Act, 1999, Procedure for Registration, Duration and Renewal, Right conferred by registration, Infringement of Geographical Indication, Remedies, Offences and Penalties.

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BOOKS;

1. Cormish W.R. Intellectual Property, Patents, Trade Marks, Copy Right and Allied Right (1999), Asia Law House, Hyderabad.
2. Vikas Vashishth, Law and practice of Intellectual Property 1999 Bharat Law House Delhi.
3. P. Narayanan, Intellectual Property Law (1999), (ed) Eastern Law House, Calcutta
4. Bibeck Debroy (ed). Intellectual Property Right (1998), Rajiv Gandhi Foundation, Delhi
5. U.I.F. Anderfelt, International Patent Legislation and Developing Countries (1971)
6. W.R. Cornish, Intellectual Property (3rd ed) (1996) Sweet and Maxwell
7. K. Thairani, copyright: The Indian Experience (1987)
8. W.R. Cornish, Para and Materials on Intellectual Property (1999) Sweet and Maxwell.

Paper- 46; BBL 806**Cyber Law**

Objective: The objective of this course is to acquaint the students with cyber law .

UNIT-1; Introduction; Jurisprudence of cyber law: overview of computer and web technology, Freedom of expression on the internet: global value, Internet and problems of geography, Sovereignty, e-commerce.

UNIT-2;The Information Technology Act, 2000 and International Legal Regime Aims and objects, Overview of the Act, Jurisdiction, Electronic governance, Legal recognition of electronic records and electronic evidence, Digital signature certificates, Securing electronic records and digital signature, European Convention on cyber crimes, UNCITRAL model on electronic commerce, 1996.

UNIT-3;Cyber Crimes Meaning of cyber crimes, Cyber crimes under Indian Penal Code, 1860, Criminal Procedure Code, 1973, and Indian Evidence Act, 1872, Cyber crimes under the Information Technology Act, 2000, Cyber crimes under International law, Legal implications of social networking, Investigation and jurisdiction over cyber crimes.

UNIT-4; Intellectual Property Issues and Cyberspace

The Indian perspective: overview of intellectual property related legislation, Copyright law and cyberspace, Trademark law and cyberspace, Law relating to semi-conductor layout and design.

Act and Statute (As Amended)

1. The Information Technology Act, 2000 Text Books

1. Suri, Preeti and Associates; Open Source And The Law; LexisNexis
2. Gupta, Apar; Commentary on Information Technology Act; LexisNexis

Reference Books

1. Seth, Karnika; Computers Internet and New Technology Laws; LexisNexis
2. Gangopadhyay, Shubhashis, Singh, Manisha G. and Singh, Nirvikar; Waiting to Connect; LexisNexis
3. Viswanathan, Aparna; Cyber Law; LexisNexis
4. Bhansali, S.R.; The Information Technology Act, Bharat Law House

9TH
SEMESTER

Paper -47; BBL 901
Competition Law

OBJECTIVE: The objective of this course is to acquaint the students with competition law.

Unit-1; Introduction;

- Restraint of Trade under Indian Contract Act ,monopolistic trade practices ,restrictive trade practices.
- Provisions of Sherman's Act, Aims, objects and salient features of The Competition Act, 2002, its relationship with the Monopolies and Restrictive Trade Practices Act,
- Comparison between MRTP Act and Competition Act , 1969, Raghavan Committee Report,
- Definition of competition and competitionLaw.

UNIT-2Anti-Competitive Agreements, Abuse of Dominant Position and Regulation of Combinations

- Horizontal and vertical Agreement, dominant position.
- Abuse of dominant position, regulation of combinations viz. mergers and acquisitions.
- Combination, protection of consumers, anti-competitive.

UNIT-3Competition Commission of India

- Establishment, composition, powers,duties and functions,
- Distribution of business amongst commission and benches,
- Jurisdiction of benches and procedure for adjudication,
- Penalties for offencesunder the Competition Act, 2002.

UNIT-4 Competition Appellate Tribunal

- Composition, functions, powers and procedure ,
- Award Compensation ,power to punish for contempt ,
- Execution of orders .

Text Books

- Aggarwal, V.K; ; Bharat Law House.
- .Dugar, S. M.; Commentary on the MRTP Law, Competition Law and Consumer Protection Law; LexisNexis.

Suggested Reading

- .K.S. Anantaranan : Lectures on Company Law and MRTP
- Dr. R.K. Singh : Restriction Trade Practices and Public Interest
- Suzan Rab- Indian Competition Law- An International Perspective
- S.M. Dugar's MRTP Law, Competition Law and Consumer Protection
- Report of the Monopolies Inquiries Commission, Govt. of India 1965 (Dr. Hazari Report)
- Sachar Committee Report, High Powered Committee on MRTP Act & Company Act, 1980 and other related work
- A.E. Rodrigues, Ashok Menon- The limits of Competition Policy, the shortcomings of Economics
- Taxmann's competition Law and Practice.

Paper -48; BBL 902
Labour & Industrial Law- I

OBJECTIVE: This paper focuses on various aspect of management of labour relation and dispute settlement bodies and techniques.

UNIT-I

Industrial Relation, Labour Problem and Labour Policy in India

Trade Union Act, 1926 (Labour Management Relation); History and Development of Trade Union Movement , Registration of Trade Union, Rights and Liabilities of Registered Trade Union, Penalties and procedure, Collective Bargaining-Process, Merit and Demerit

UNIT-II

Industrial Dispute Act, 1947

Scope of Industry, Workmen, Employers, Industrial Disputes, Authorities under the Industrial Dispute Act, 1947; Procedure, Power and Duties of Authorities, Reference of Disputes to Boards, Courts or Tribunals

UNIT-III

Strike, Lock Out, Lay Off, Retrenchment and Closure

Unfair Labour Practices, Penalties, Offences by Companies, etc.

Industrial Employment (Standing Order) Act, 1946

UNIT-IV

Philosophy of Labour Welfare, Historical Development of Labour Welfare, The Factories Act, 1948: Interpretation-competent person, Hazardous process, manufacturing process, Worker, Factory, Occupier, Health, Safety and Welfare, Working House of Adults, Employment of young persons, Inspectors-Appointment and Powers .

Acts

- Trade Union Act, 1926
- Industrial Dispute Act, 1947
- Factories Act, 1948

Sugested Books

- John Bowers & Simon Honey Ball, Text Book on Labour Law (1996) Blackstone, London
- K.M.Pillai, Labour and Industrial Laws

- V.G.Goswami, Labour and Industrial Laws, 1999
- Dr. S.K.Puri, Labour and Industrial Laws (New Ed.)
- D.D.Seth, Commentaries on Industrial Disputes Act, 1998

PAPER- 49; BBL 903**Moot Court Exercise and Internship**

OBJECTIVE: The objective of having moot courts is to give the students practical training how the proceedings of the court takes place.

The Paper will have following components

- Moot Court: Every student may be required to do at least three moot courts in a year. The moot court work will be on assigned problem.
- Observance of Trial in two cases, one Civil and one Criminal.
 - Students may be required to attend two trials in the course of the last two or three years of LL.B. studies. They will maintain a record and enter the various steps observed during their attendance on different days in the court assignment.
- Interviewing techniques and Pre-trial preparations and Internship diary.
 - Each student will observe two interviewing sessions of clients at the Lawyer's Office/Legal Aid Office and record the proceedings in a diary. Each student will further observe the preparation of documents and court papers by the Advocate and the procedure for the filing of the suit/petition.
- The fourth component of this paper will be Viva Voce examination on all the above three aspects.
- Student will be required to undertake legal awareness programme in association with N.S.S. and other authorities as directed by the Faculty.

PAPER -50 ;BBL 904**Insurance Law**

Objective: It is to study the indepth knowledge of various risks covered under various insurances.

INSURANCE LAW**UNIT – I**

General Principles of Law of Insurance- Definition, Nature and History of Insurance, Contract of Insurance, Insurable Interest, Premium, Classification of Policies, Form and Contents, Commencement, Assignment, Construction, and Conditions of Policy.

UNIT-II

The Life Insurance Corporation Act 1956 and The Life Insurance (Emergency Provisions), Act 1956- Object of the Law, Nature and Scope of Life Insurance Contract, Definitions, Kinds of Life Insurance, the Policy and Formation of a Life Insurance Contract, Circumstances affecting the Risk, Amounts Recoverable under Life Policy Persons Entitled to Payment, Settlement of Claim and Payment of Money, Establishment of L IC, Functions of LIC, Transfer of Existing Life Business to LIC, Compensation for Insurance business.

UNIT-III

Motor Vehicle Act, 1988- Definitions, Necessity for Insurance against Third Party Risk, Requirements of Policies and Limits of Liability, Validity of Policies of Insurance issued in reciprocating countries, Duties of Insurer to satisfy judgment and awards against persons insured in respect of third party risks, Rights of Third Party against Insurers on Insolvency of the Insured, Duty to give information as to insurance, Settlement between insurer and insured persons, Effect of death on certain causes of action, Effect of Certificate of Insurance, Transfer of Certificate of Insurance, Claims Tribunal, application for compensation, Option regarding claims regarding Compensation in certain cases, Award of Claims Tribunal, Procedure and Powers of Claims Tribunal, Awards of Claims Tribunal, Bar on Jurisdiction of the Civil Courts.

UNIT-IV

Public Liability Insurance Act, 1991- Definitions, Nature, Scope and Object,

Liability to give relief in certain cases on principles of no fault, Duty of owner to take out insurance policies, A Verification and publication of accident by Collector, Application for claim for relief, Award of Relief.

Establishment of Environmental Relief Fund, Provision as to other right to claim compensation for death, Powers of entry, inspection, search and seizure, Penalty for contravention, Penalty for failure to comply with directions; Offences by companies and Government Departments.

Suggested Reading:

- The Life Insurance Corporation Act 1956: Bare Act.
- The Life Insurance (Emergency Provisions), Act 1956: Bare Act.
- Motor vehicle Act, 1988: Bare Act.
- Public Liability Insurance Act, 1991: Bare Act.
- K.S.N Murthy and Dr. K.V.S. Sharma: Modern Law of Insurance (Butterworth's).
- M. N. Mishra: Insurance Principles and Practices.
- B.N. Banerjee: The Law of Insurance.
- BrijNandan Singh: New Insurance Law.

Paper- 51; BBL 905**Interpretation of Statutes**

Objective: The paper is to equip the students with various tools of interpretation of statutes.

UNIT I

Law Making: Legislature, Executive and the Judiciary, Principle of Utility, Law and Public Opinion, Law and Social Control, Relevance of John Rawls and Robert Nozick-individual interest to community interest. Law and Morals

UNIT II

Meaning of the term Statute, Enactment, Interpretation and Construction, Kinds of Statutes, Statutes are valid, Intention of the Legislature, Commencement, operation, repeal and revival of statutes, Statute must be read as a whole in its context.

UNIT III

Necessity for Rules of Interpretation, Literal Rule, Mischief Rule, Golden Rule. Harmonious Construction. *Noscitur a sociis*, *Ejusdem generis*, *Reddendo Singula Singulis*, *ut res magis valeat quam pereat*, *In bonam partem*, *Delegatus non potest delegare*, *Expressio unius exclusio alterius*.

UNIT IV

Interpretation of Directory and Mandatory provision, Beneficial Construction, Taxing Statutes, Penal Statutes, Internal and External Aids to Interpretation.

Books:

- P.St.Langan (Ed.), Maxwell on the Interpretation of Statutes, (1997), N.M.Tripathi, Mumbai
- Vepa, Sarathi, Interpretation of Statutes
- Bawa & Roy, Interpretation of Statutes
- Bentham Theory of Legislation, Eastern Book Co.
- G.P.Singh, Principles of Statutory Interpretation, 1999 Wadhwa

10th semester

PAPER -52; BBL 101**Penology and Victomology**

Objective: To study the preventive and reformative techniques for the prevention of crime.

UNIT-I

Deterrence, Prison reform, Prisoner abuse, Prisoners' rights, Rehabilitation, Recidivism, Retribution, Utilitarianism

Theories of Punishment; (i) Retribution (ii) Deterrence, (iii) Reformation, (iv)Prevention.

Kinds of Punishment (i) Fine, (ii) Imprisonment (iii) Death Penalty & (iv) externment.

UNIT – II:

Police System: (i) Origin, (ii) Development (iii) Functions, (iv)Judicial attitude.

UNIT- III:

Prison System: (i) General Aspects (ii) Indian Prison System, (iii) Constitutional Rights of Prisoners/ under trials

UNIT-IV:

Victimology, Victim support and allied disciplines, United Nations Declaration of Basic Principles of Justice for Victims of Crime and Abuse of Power, 1985

Suggested Readings:

- E. Sutherland, and Cress: Principles of Criminology.
- Ahmed Siddique : Criminology – Problems and Perspectives.
- N.Y. Paranjpe: Criminology and Penology
- Ahmed Sidaque: Criminology : Problems and Perspective
- Edwin Sutherland: Principles of Criminology
- Stephe Jones: Criminology
- Robert Winslow & S. Zhang : Criminology a Global Perspective

- John Tierny: Criminology Theory and Context
- Frank: Criminology Today: An Integrative Introduction
- Schmalleger: Criminology
- John Conklin: Criminology
- Donald Taft: Criminology

Paper -53; BAL 102**Labour and Industrial Law-2**

Objective: The paper will focus on wages, wage policies, compensation, social security and retirement benefits during the course of employment and working conditions of employees

Unit-I: The Minimum Wages Act, 1948

- a. Concept of Minimum Wage, Fair Wage, Living Wage and Need Based Minimum Wage
- a. Constitutional Validity of the Minimum Wages Act, 1948
- b. Procedure for Fixation and Revision of Minimum Wages
- c. Fixation of Minimum Rates of Wage by Time Rate or by Piece Rate
- d. Procedure for Hearing and Deciding Claims

Unit-II: The Payment of Wages Act, 1936

- a. Object, Scope and Application of the Act
- b. Definition of Wage
- c. Responsibility for Payment of Wages
- d. Fixation of Wage Period
- e. Time of Payment of Wage
- f. Deductions which may be made from Wages
- g. Maximum Amount of Deduction

Unit-III: The Factories Act, 1948

- a. Approval, Licensing and Registration of Factories
- b. Concept of “Factory”, “Manufacturing Process”, “Worker”, and “Occupier”
- c. General Duties of Occupier
- c. Measures to be taken in Factories for Health, Safety and Welfare of Workers
- d. Working Hours of Adults
- e. Employment of Young Person and Children
- f. Annual Leave with Wages
- g. Additional Provisions Regulating Employment of Women in Factory

Unit-IV: The Employee’s Compensation Act, 1923

- a. Definition of Dependant, Workman, Partial Disablement and Total Disablement
- b. Employer’s Liability for Compensation

- i. Scope of Arising out of and in the Course of Employment
 - ii. Doctrine of Notional Extension
 - iii. When Employer is not liable
- c. Employer's Liability when Contract or is engaged
- d. Amount of Compensation
- e. Distribution of Compensation
- f. Procedure in Proceedings before Commissioner
- g. Appeals

Retirement Benefits

- i. Employee's Provident fund and miscellaneous provisions Act, 1952
- ii. Employees Pension Scheme, 1995 and Family Pension Scheme
- iii. Social Security for the unorganised Sector

Paper -54; BBL 103**International Trade Law**

Objective: The objective of the course is to introduce the conceptual background of the subject along with existing and ongoing developments in the area of International Trade and World Trade Organisation's (WTO) Agreements. Special reference should also be made to India's response towards international trade and WTO

Unit-I: Introduction of International Trade Law

- a. Economic Theories:-
 - i. Mercantilism
 - ii. Adam Smith's Absolute Cost Advantage Theory
 - iii. David Ricardo's Comparative Advantage Theory
 - iv. Heckscher: Ohlin's Factor Endowment Theory
 - v. Raymond Vernon's Product Life Cycle Theory
 - vi. National Competitive Theory (Porter's Diamond)
- b. *Lex Mercatoria* and Codification of International Trade Law
- c. Sources and Principles of International Trade Law

Unit-II: Development of International Trade: GATT, 1947 - WTO 1994

- a. Historical Background of GATT 1947
- b. Uruguay Round and Marrakesh Agreement
- c. GATT 1994
- d. Dispute Settlement Understanding

Unit-III: WTO Agreements

- a. Agreement on Agriculture
- b. Agreement on Subsidies and Countervailing Measures
- c. Agreement on Anti-Dumping
- d. General Agreement on Trade in Services

Unit-IV: Contemporary Issues: International Trade and Regionalism

- a. Trade and SAPTA and SAFTA
- b. Trade and Environment
- c. Doha Development Agenda

Text Books:

1. Raj Bhalla, *International Trade Law: Theory and Practice*, Lexis Nexis, 2001 (2nd Edn)

2. A.K.Kaul, *Guide to the WTO and GATT: Economics, Law and Politics*, Kluwer Law International, 2006
3. Craig VanGrasstek, *The History and the Future of the WTO*, WTO Publications, 2013

References:

1. WTO, *Doha Development Agenda*, WTO, 2013.
2. Peter Van den Bossche, *The Law and Policy of the WTO*, Cambridge Publications, 2013
3. Gabriel Moens and Peter Gillies, *International Trade and Business: Law, Policy and Ethics*, Routledge, 2006
4. Daniel , *Oxford Handbook on International Trade Law*, Oxford University Press, 2009
5. *Results of the Uruguay Round of Multilateral Trade Negotiations: The Legal Texts* (Geneva: GATT Secretariat, 1994)
6. Francesco, ed. *Environment, Human Rights & International Trade*, Oxford: Hart, 2001
7. J. Frank, *Trade, Inequality and Justice: Towards a Liberal Theory of Just Trade*, New York: Transnational 2003
8. Anil Arora, Jai Narayan Sharma, *The International Trade Theories and Current Trend in the Globalised World*, Deep & Deep Publications Pvt. Ltd., 2008
9. A. K. Dixit & V. Norman, *Theory of International Trade*, Cambridge University Press, 1980
10. Robert E. Hudec, *Developing Countries in the GATT Legal System*, London: Gower Press for the Trade Policy Research Centre, 1987
11. John H. Jackson, *World Trade and the Law of GATT*, Indianapolis: Bobbs-Merrill, 1969
12. Pratap Ravindra, *India at the WTO Dispute Settlement System*, New Delhi: Manak Publications, 2004
13. T. N., Srinivasan, *Developing Countries and the Multilateral Trading System: From the GATT to the Uruguay Round and the Future*, Delhi: Oxford University Press, 1998
14. Philip A., Akakwam, "The Standard of Review in the 1994 Antidumping Code: Circumscribing the Role of GATT Panels in Reviewing National Antidumping Determination", *Minnesota Journal of Global Trade*, vol. 5, no. 2 (1996), p 277
15. Jagdish Bhagwati and Robert E Hudec, *Fair Trade and Harmonization: Prerequisites for Free Trade*, Cambridge, Mass.: MIT Press, 1996, Vol. 2 (Legal Analysis)
16. Rainer M. Bierwagen, *GATT Article VI and the Protectionist Bias in Anti-Dumping Law*, Deventer: Kluwer, 1990
17. B. S. Chimni, "WTO Dispute Settlement and Sustainable Development", World Wide Fund for Nature-India, Discussion Paper, May 1999, p 1

18. Nick Covelli, "Public International Law and Third Party Participation in WTO Panel Proceedings", *JWT*, vol. 33, no. 2 (1999), p 125.
19. John Croome, *Reshaping the World Trading System: A History of the Uruguay Round*, The Hague: Kluwer, 1999
20. Kenneth. W.Dam, *The GATT: Law and International Economic Organization* Chicago: University of Chicago Press, 1970

PAPER -5 ;BBL 104**Subject: Election Law**

Objective: Democracy is one of the basic features of the Constitution and free and fair elections is the cornerstone for constructive realization for democratic ideals and aspirations of the people of a country. This paper is intended to acquaint the students regarding the significance of free and fair elections and various intricacies of the Elections Law, including electoral corrupt practices, which will facilitate them to choose responsive representatives for good governance

UNIT-I: Meaning and Concept of Election and Election Dispute

- a. Challenge to Election: Whom and How to Made
- b. Forum for filing Election Petition
- c. Parties to Election Petition
- d. Contents of Election Petition
- e. Grounds of Challenge to Election
- f. Trial of Election Petition
- g. Recriminatory Petition
- h. Withdrawal, Abetment and Appeal
- i. Election to President and Vice President
- j. Composition and Powers of Election Commission (Part XV-Article 324-329 of the Constitution of India)

UNIT-II: Qualification and Disqualification of Candidates

- a. Meaning and Distinction Between Qualification and Disqualification
- b. Qualifications and Disqualifications Provisions under Indian Constitution and the Representation of Peoples' Act, 1951
- c. Office of Profit
- d. Government Contract
- e. Disqualifications on Convictions under the Representation of Peoples' Act, 1951
- f. Anti-Defection Law

UNIT-III: Nomination (Sections 30-39, s100(1)(c), s100(1)(d) of the Representation of Peoples' Act, 1951

- a. Meaning of Valid Nomination
- b. Procedure for Filing of Nomination Security Deposits etc.
- c. Grounds of Rejection of and Withdrawal of Nominations
- d. Voter's Right to Know Antecedent of the Candidates

[Type text]

- e. Recognition of Political Parties and Election Symbols

UNIT-IV: Corrupt Practices

- a. Meaning and Distinction between Corrupt Practices and Electoral Offences
- b. Substantive Corrupt Practice: Bribery, Undue Influence, Character, Assassination of Candidates, Appeal on the Grounds of Religion, Race, Caste, etc.
- c. Needs of Educational Qualification for Candidates
- d. Criminalization of Politics
- e. Election Expenses
- f. Model Code of Conduct
- g. Use of Government/Private Electronic Media and Social Media by Political Parties
- h. Opinion and Exit Polls
- i. Defacement of Public and Private Properties
- j. Reservation for Women in Parliament and State Legislatures

Text Books:

1. V.S. Rama Devi & S.K. Mehendiratta, Election Law, Practice and Procedure, Butterworths Publishers, 2013
2. P.C. Jain & Kiran Jain, Election Law and Practice, Chawla Publishers, 2012

References:

1. P.M. Bakshi, The Constitution of India, Universal Publishing Company Ltd., 2014
2. The Representation of Peoples' Act, 1950 (Bare Act), Universal Publishing Company Ltd., 2014
3. The Representation of Peoples' Act, 1951(Bare Act), Universal Publishing Company Ltd., 2014
4. The Presidential and Vice-Presidential (Election) Act, 1952(Bare Act), Universal Publishing Company Ltd., 2014
5. The Registration of Elector Rules, 1960(Bare Act), Universal Publishing Company Ltd., 2014
6. The Conduct of Election Rules, 1961(Bare Act), Universal Publishing Company Ltd., 2014

Paper- 56; BBL 105**Health Care Law**

Objective: This paper focuses on various aspects of health care law including the constitutional perspective, obligations and negligence of medical professionals and remedies available to consumers of health care.

Unit – I: Medicine and Healthcare

- a. Healthcare as an issue at the national and international level
- b. Constitutional provisions
 - Right to Health as a Fundamental Right
 - Remedies available under the Indian Constitution
 - Right to health vis-à-vis the right to confidentiality
 - Access to medical records

Unit – II: Professional Obligations of Doctors

- a. Transplantation of Human Organs Act, 1994
- b. Pre Conception & Pre Natal Diagnostic Techniques (Prohibition of sex selection) Act, 1994
- a. International Code of Medical Ethics
- b. Indian Medicine Central Council Act, 1970
- c. Dentists Act, 1948
- d. The Homeopathy Central Council Act, 1973
- e. The Drugs and Cosmetics Act, 1940

Unit – III: Medical Negligence

- a. Ingredients
- b. Role of consent in medical practice
- c. Error of judgment and gross negligence
- d. Wrongful diagnosis and negligent diagnosis

Unit – IV: Remedies for Medical negligence

- a. Law of Torts
- b. Law of Crimes
- c. Consumer Protection Law

Text book:

1. Vijay Malik – Drug and Cosmetic Act, 1940

2. Anoop K. Kaushal – Medical Negligence & Legal Remedies

References:

1. Dr. Jagdish Singh – Medical negligence Compensation
2. B.K. Dutta – Drug Controntrrole.

